Hong Kong Exchanges and Clearing Limited and The Stock Exchange of Hong Kong Limited take no responsibility for the contents of this announcement, make no representation as to its accuracy or completeness and expressly disclaim any liability whatsoever for any loss howsoever arising from or in reliance upon the whole or any part of the contents of this announcement.



# The Bank of East Asia, Limited

(Incorporated in Hong Kong with limited liability in 1918) (Stock Code: 23)

# **ANNOUNCEMENT OF 2011 INTERIM RESULTS**

#### **INTERIM RESULTS**

The Directors of The Bank of East Asia, Limited ("BEA") are pleased to announce the unaudited results<sup>a</sup> of the Bank and its subsidiaries (the "Group") for the six months ended 30<sup>th</sup> June, 2011. The interim financial report is prepared on a basis consistent with the accounting policies and methods adopted in the 2010 audited accounts. The interim financial report is unaudited, but has been reviewed by KPMG, in accordance with Hong Kong Standard on Review Engagements 2410, Review of Interim Financial Information Performed by the Independent Auditor of the Entity, issued by the Hong Kong Institute of Certified Public Accountants ("HKICPA"), whose unmodified review report is included in the interim report to be sent to shareholders.

#### 1. Consolidated Income Statement

Consolidated income Statement			
	6 months	6 months	6 months
	ended	ended	ended
	30/6/2011	30/6/2010 Restated <sup>e</sup>	31/12/2010
	HK\$ Mn	HK\$ Mn	HK\$ Mn
Interest income	9,310	6,163	7,463
Interest expense	(4,910)	(2,494)	(3,589)
Net interest income	4,400	3,669	3,874
Fee and commission income	2,077	1,710	1,939
Fee and commission expense	(371)	(353)	(354)
Net fee and commission income	1,706	1,357	1,585
Net trading profits/(losses)	411	(329)	183
Net result from financial instruments designated at fair value	(170)		(470)
through profit or loss	(179)	442	(179)
Net hedging loss Other operating income	(3) 303	- 273	(5) 256
Non-interest income	2,238	1,743	1,840
Operating income	6,638	5,412	5,714
Operating expenses	(3,802)	(3,275)	(3,629)
Operating profit before impairment losses	2.836	2,137	2.085
Write back of/(Charge for) impairment losses on loans and	2,000	2,107	2,000
advances	40	(150)	(135)
Impairment losses on held-to-maturity investment	(12)	-	-
Impairment losses on available-for-sale financial assets	(9)	(19)	(5)
Write back of impairment losses on associates	-	1	-
Write back of impairment losses on bank premises	-	-	2
Impairment losses	19	(168)	(138)
Operating profit after impairment losses	2,855	1,969	1,947
Net profit on sale of available-for-sale financial assets	83	37	197
Net profit on sale of loans and receivables Net profit on sale of subsidiaries/associates	3 15	- 230	1 8
Net profit/(loss) on sale of fixed assets	132	230 14	(20)
Valuation gains on investment properties	285	127	299
Share of profits less losses of associates	202	179	162
Profit for the period before taxation	3,575	2,556	2,594
Income tax		·	
Current tax <sup>b</sup>			
- Hong Kong	(91)	(191)	(225)
- Overseas	(524)	(277)	(280)
Deferred tax	(203)	51	75
Profit for the period after taxation	2,757	2,139	2,164
Attributable to:	0.744	2 4 0 0	0 4 0 4
Owners of the parent Non-controlling interests	2,711 46	2,100	2,124 40
Profit after taxation	2,757	<u> </u>	2,164
Profit for the Bank	1,232	1,053	900
Per share			
- Basic earnings <sup>c</sup>	HK\$1.24	HK\$0.96	HK\$0.96
- Diluted earnings <sup>c</sup>	HK\$1.24	HK\$0.96	HK\$0.96

# 2. Consolidated Statement of Comprehensive Income

	6 months ended 30/6/2011	6 months ended 30/6/2010 Restated <sup>e</sup>	6 months ended 31/12/2010
	HK\$ Mn	HK\$ Mn	HK\$ Mn
Net profit	2,757		2,164
- As previously reported		2,116	
- Adjustment arising from changes in accounting policies		23	
- As restated		2,139	
Other comprehensive income for the period (after taxation and reclassification adjustments):			
Premises:			
- unrealised surplus on revaluation of premises	4	-	40
- deferred taxes	2	(3)	1
- exchange differences	(4)	1	2
Available-for-sale investment revaluation reserve:	2	(00)	100
<ul> <li>fair value changes taken to/(from) equity</li> <li>fair value changes transferred from/(to) income statement:</li> </ul>	2	(99)	190
- on impairment and amortisation	15	19	5
- on disposal	(36)	(22)	(178)
- deferred taxes	4	8	49
- exchange difference	(4)	-	-
Share of changes in equity of associates	(6)	27	9
Exchange differences on other reserves	37	12	38
Exchange differences on translation of:			
- accounts of overseas branches, subsidiaries and	0.4.0	101	505
associates	313	184	585
Other comprehensive income	327	127	741
Total comprehensive income	3,084	2,266	2,905
Total comprehensive income attributable to:			
Owners of the parent	3,038	2,227	2,865
Non-controlling interests	46	39	40
	3,084	2,266	2,905

# 3. Consolidated Statement of Financial Position

	30/6/2011	30/6/2010 Restated <sup>e</sup>	31/12/2010
	HK\$ Mn	HK\$ Mn	HK\$ Mn
ASSETS			
Cash and balances with banks and other financial institutions	55,910	27,479	48,293
Placements with banks and other financial	55,910	21,419	40,295
institutions	74,703	58,149	58,197
Trade bills	38,023	3,075	18,548
Trading assets	7,963	6,587	5,845
Financial assets designated at fair value through profit or loss	17,168	15,357	16,192
Advances to customers and other accounts	340,764	302,526	320,040
Available-for-sale financial assets	38,229	38,802	40,779
Held-to-maturity investments	5,183	6,787	5,714
Investments in associates	3,771	3,255	3,573
Fixed assets	12,519	11,574	12,414
- Investment properties		2,157	
	2,890		2,574
- Other property and equipment	9,629	9,417	9,840
Goodwill and intangible assets	4,249	4,161	4,188
Deferred tax assets	460	350	410
Total Assets	598,942	478,102	534,193
EQUITY AND LIABILITIES			
Deposits and balances of banks and other financial			
institutions	19,014	13,225	9,994
Deposits from customers	459,326	360,995	419,833
- Demand deposits and current accounts	52,734	49,726	59,699
- Savings deposit	80,155	77,280	82,366
- Time, call and notice deposits	326,437	233,989	277,768
Trading liabilities	3,327	2,515	3,101
Certificates of deposit issued	11,912	1,560	5,586
<ul> <li>At fair value through profit or loss</li> <li>At amortised cost</li> </ul>	5,390	1,410	2,754
	6,522	150	2,832
Current taxation	877	355	618
Debt securities issued Deferred tax liabilities	7,466 458	4,780 283	4,950 214
Other accounts and provisions	32,645	35,818	28,561
Loan capital	12,969	12,177	12,693
- At fair value through profit or loss	3,733	7,512	3,548
- At amortised cost	9,236	4,665	9,145
Total Liabilities	547,994	431,708	485,550
Share capital	5,147	5,079	5,105
Reserves	41,366	36,928	39,138
Total equity attributable to owners of the parent	46,513	42,007	44,243
Non-controlling interests	4,435	4,387	4,400
Total Equity	50,948	46,394	48,643
Total Equity and Liabilities	598,942	478,102	534,193
Potal Equity and Elabilities	000;012		001,100

# 4. Consolidated Statement of Changes in Equity

-	Share capital HK\$ Mn	Share premium HK\$ Mn	Capital reserve – staff share options issued HK\$ Mn	Exchange revaluation reserve HK\$ Mn	Investment revaluation reserve HK\$ Mn	Revaluation reserve of bank premises HK\$ Mn	Capital reserve HK\$ Mn	General reserve HK\$ Mn	Other reserves HK\$ Mn	Retained profits HK\$ Mn	Total HK\$ Mn	Non- controlling interest HK\$ Mn	Total
As 1 <sup>st</sup> January, 2011	5,105	9,331	165	1,938	258	1,023	86	15,453	2,043	8,841	44,243	4,400	48,643
Changes in equity													
Profit for the period Other comprehensive income	-	-	-	- 313	- (19)	- 2	-	-	- 31	2,711	2,711 327	46	2,757 327
Total comprehensive income	-	-		313	(19)	2	-		31	2,711	3,038	46	3,084
Shares issued in lieu of dividend Shares issued under Staff Shares Option	34	(34)	-	-	-	-	-	441	-	-	441	-	441
Schemes Equity settled share-	8	83	-	-	-	-	-	-	-	-	91	-	91
based transaction Transfer Dividends declared or approved during the	-	- 23	11 (44)	-	-	-	-	(6)	- 18	- 9	11 -	-	11 -
period Purchase of interests in businesses from non- controlling interests		-	-	-	-	-	-	-	-	(1,311)	(1,311)	(25)	(1,336)
investors Exchange adjustments	-	-	-	-	-	-	-	-	-	-	-	7 7	7 7
At 30 <sup>th</sup> June, 2011	5,147	9,403	132	2,251	239	1,025	86	15,888	2,092	10,250	46,513	4,435	50,948
As 1 <sup>st</sup> January, 2010 - As restated	4,623	4,526	170	1,169	286	982	86	14,866	1,518	7,151	35,377	4,358	39,735
Changes in equity - Adjustment arising from changes in accounting policies Profit for the period	-	-	-	-	:	(3)	-	-	-	23 2,077	20 2,077	- 39	20 2,116
Other comprehensive income	-	-		184	(94)	1	-		39	-	130	-	130
Total comprehensive income - As restated				184	(94)	(2)	<u> </u>	<u> </u>	39	2,100	2,227	39	2,266
Shares issued in lieu of dividend Subscription of new	26	(26)	-	-	-	-	-	306	-	-	306	-	306
shares Shares issued under Staff Shares Option	418	4,695	-	-	-	-	-	-	-	-	5,113	-	5,113
Schemes Equity settled share-	12	87	-	-	-	-	-	-	-	-	99	-	99
based transaction Transfer Dividends declared or	-	- 6	21 (14)	-	-	-	-	-	21	(13)	21	-	21
approved during the period Exchange adjustments	-	-	-	-	-	-	-	-	-	(1,136) -	(1,136) -	(26) 16	(1,162) 16
At 30 <sup>th</sup> June, 2010 - As restated	5,079	9,288	177	1,353	192	980	86	15,172	1,578	8,102	42,007	4,387	46,394

# 5. Condensed Consolidated Cash Flow Statement

	6 months ended <u>30/6/2011</u> HK\$ Mn	6 months ended 30/6/2010 HK\$ Mn
Cash used in operations	(3,414)	(6,618)
Tax paid	(370)	(302)
Net cash used in operating activities	(3,784)	(6,920)
Net cash generated from/(used in) investing activities	425	(425)
Net cash generated from financing activities	7,396	3,120
Net increase/(decrease) in cash and cash equivalents	4,037	(4,225)
CASH AND CASH EQUIVALENTS AT 1 <sup>st</sup> JANUARY	85,366	60,530
CASH AND CASH EQUIVALENTS AT 30 <sup>th</sup> JUNE	89,403	56,305
Cash flows from operating activities included:		
Interest received	8,878	5,875
Interest paid	4,248	2,263
Dividend received	51	39
	51	00

### Notes:

- (a) The financial information set out in this interim results announcement does not constitute the Group's statutory accounts for the year ended 31<sup>st</sup> December, 2010 but, save for the early adoption of the amendments to HKAS 12, Income taxes as described in Note (e) below, there is no material change in accounting policies as compared to those accounts, nor for the six months ended 30<sup>th</sup> June, 2011. The statutory accounts for the year ended 31<sup>st</sup> December, 2010 are available from the Bank's registered office. The auditors have expressed an unqualified opinion on those accounts in their report dated 15<sup>th</sup> February, 2011.
- (b) The provision for Hong Kong profits tax is calculated at 16.5% of the estimated assessable profits for the six months ended 30<sup>th</sup> June, 2011. Taxation for overseas branches and subsidiaries is charged at the appropriate current rates of taxation ruling in the relevant countries.
- (c) (i) The calculation of basic earnings per share is based on earnings of HK\$2,546 million (six months ended 30<sup>th</sup> June, 2010 (restated): HK\$1,935 million) after the distribution of HK\$165 million (six months ended 30<sup>th</sup> June, 2010: HK\$165 million) to Hybrid Tier 1 issue holders and on the weighted average of 2,049 million (six months ended 30<sup>th</sup> June, 2010: 2,011 million) ordinary shares outstanding during the six months ended 30<sup>th</sup> June, 2011.
  - (ii) The calculation of diluted earnings per share is based on earnings of HK\$2,546 million (six months ended 30<sup>th</sup> June, 2010 (restated): HK\$1,935 million) after the distribution of HK\$165 million (six months ended 30<sup>th</sup> June, 2010: HK\$165 million) to Hybrid Tier 1 issue holders and on 2,051 million (six months ended 30<sup>th</sup> June, 2010: 2,013 million) ordinary shares, being the weighted average number of ordinary shares outstanding during the six months ended 30<sup>th</sup> June, 2011, adjusted for the effects of all dilutive potential shares.

### (d) Dividends

	6 months ended 30/6/2011	6 months ended 30/6/2010
	HK\$ Mn	HK\$ Mn
Dividends payable to equity owners of the parent attributable to the interim period:		
Interim dividend declared and paid after the interim period of HK\$0.43 per share (six months ended 30 <sup>th</sup> June, 2010: HK\$ 0.38 per share)	885	772
Final dividend paid in respect of the previous financial year on shares issued under the share option schemes subsequent to the balance sheet date and before the close of the Register of Members of the Bank, of HK\$0.56 per share		
(2010: HK\$0.48 per share)	2	2
	887	774

The interim dividend has not been recognised as a liability at the balance sheet date.

(e) Early adoption of the amendments to HKAS 12, Income taxes

The Group has early adopted the amendments to HKAS 12, Income taxes, in respect of the recognition of deferred tax on investment properties carried at fair value under HKAS 40, Investment property for the financial year ended 31<sup>st</sup> December, 2010 and this change in accounting policy has been consistently applied in these interim financial statements.

The change in policy arising from the amendments to HKAS 12 is the only change which has had a material impact on the current or comparative periods. As a result of this change in policy, the Group now measures any deferred tax liability in respect of its investment properties with reference to the tax liability that would arise if the properties were disposed of at their carrying amounts at the reporting date. In the prior interim period, where these properties were held under leasehold interests, deferred tax was generally measured using the tax rate that would apply as a result of recovery of the asset's value through use.

This change in policy has been applied retrospectively with consequential adjustments to comparatives for the 6 months ended 30<sup>th</sup> June, 2010 and 31<sup>st</sup> December, 2010. As the Group's properties are located in Hong Kong, this has resulted in a reduction in the amount of deferred tax provided on valuation gain as follows:

	As previously <u>reported</u> HK\$ Mn	Effect of adoption of amendments to <u>HKAS 12</u> HK\$ Mn	<u>As restated</u> HK\$ Mn
Consolidated income statement for the 6 months ended 30 <sup>th</sup> June, 2010:			
Income tax expense	440	(23)	417
Profit for the period	2,116	23	2,139
Basic earnings per share	HK\$0.95	HK\$0.01	HK\$0.96
Fully diluted earnings per share	HK\$0.95	HK\$0.01	HK\$0.96
Consolidated statement of financial position as at 30 <sup>th</sup> June, 2010:			
Deferred tax liabilities	515	(232)	283
Retained profits	7,921	181 <sup>′</sup>	8,102
Revaluation reserve of bank premises	929	51	980

# 6. Interest Income

	6 months ended <u>30/6/2011</u> HK\$ Mn	6 months ended <u>30/6/2010</u> HK\$ Mn	6 months ended <u>31/12/2010</u> HK\$ Mn
Listed securities classified as held-to-maturity or			
available-for-sale	197	169	212
Trading assets			
- listed	14	9	13
- unlisted	38	30	36
Interest rate swaps	1,405	495	887
Financial assets designated at fair value through profit or loss			
- listed	214	187	244
- unlisted	111	90	107
Loans, deposits with banks and financial institutions, trade bills, and other unlisted securities that are			
not at fair value through profit or loss	7,331	5,183	5,964
Total interest income	9,310	6,163	7,463

Included above is interest income accrued on impaired financial assets of HK\$29 million (six months ended 30<sup>th</sup> June, 2010: HK\$43 million, and six months ended 31<sup>st</sup> December, 2010: HK\$31 million).

### 7. Interest Expense

	6 months ended 30/6/2011 HK\$ Mn	6 months ended 30/6/2010 HK\$ Mn	6 months ended <u>31/12/2010</u> HK\$ Mn
Customer deposits, deposits of banks and other financial institutions and certificates of deposit			
issued which are stated at amortised cost	2,474	1,524	1,550
Debt securities issued	119	69	71
Subordinated notes carried at amortised cost	166	20	154
Interest rate swaps	1,976	613	1,572
Financial instruments designated at fair value			,
through profit or loss	171	260	240
Other borrowings	4	8	2
Total interest expense	4,910	2,494	3,589

# 8. Fee and Commission Income

Fee and commission income arises from the following services:

	6 months ended <u>30/6/2011</u> HK\$ Mn	6 months ended 30/6/2010 HK\$ Mn	6 months ended 31/12/2010 HK\$ Mn
Corporate services	470	418	438
Credit cards	369	310	364
Loans, overdrafts and guarantees	233	232	231
Trade finance	221	85	167
Securities and brokerage	208	196	260
Derivatives transactions	187	163	126
Other retail banking services	151	106	131
Trust and other fiduciary activities	60	46	54
Others	178	154	168
Total fee and commission income	2,077	1,710	1,939

of which:

Net fee income, other than amounts included in determining the effective interest rate, arising from financial assets or financial liabilities that are not held for trading nor designated at fair value through profit or loss Fee income Fee expenses

1,604	1,288	1,520
1,896	1,557	1,813
(292)	(269)	(293)

### 9. Net Trading Profits/(Losses)

	6 months ended <u>30/6/2011</u> HK\$ Mn	6 months ended <u>30/6/2010</u> HK\$ Mn	6 months ended <u>31/12/2010</u> HK\$ Mn
Profit on dealing in foreign currencies	174	296	15
Profit/(Loss) on trading securities	6	(67)	200
Net gain/(loss) on derivatives	208	(570)	(50)
Loss on other dealing activities	-	(1)	-
Dividend income from listed trading securities	23	13	18
Total net trading profits/(losses)	411	(329)	183

# 10. Net Result from Financial Instruments Designated at Fair Value Through Profit or Loss

	6 months ended 30/6/2011 HK\$ Mn	6 months ended 30/6/2010 HK\$ Mn	6 months ended 31/12/2010 HK\$ Mn
Revaluation (loss)/gain on debts issued Net (loss)/profit on sale of other financial assets	(261)	174	(314)
designated at fair value through profit or loss Profit on redemption of US\$550M subordinated	(86)	15	(50)
notes issued	-	-	8
Revaluation gain on other financial assets designated at fair value through profit or loss	168	253	177
Total net result from financial instruments designated at fair value through profit or loss	(179)	442	(179)

# 11. Other Operating Income

	6 months ended <u>30/6/2011</u> HK\$ Mn	6 months ended 30/6/2010 HK\$ Mn	6 months ended 31/12/2010 HK\$ Mn
Dividend income from available-for-sale financial			
assets - listed	23	19	16
- unlisted	5	7	24
Rental from safe deposit boxes	40	39	39
Net revenue from insurance activities	108	131	90
Rental income on properties	59	46	46
Others	68	31	41
Total other operating income	303	273	256

# 12. Operating Expenses

Operating Expenses	6 months ended 30/6/2011 HK\$ Mn	6 months ended 30/6/2010 HK\$ Mn	6 months ended 31/12/2010 HK\$ Mn
Contributions to defined contribution plan	150	115	133
Equity-settled share-based payment expenses	11	21	8
Salaries and other staff costs	1,914	1,576	1,762
Total staff costs	2,075	1,712	1,903
Premises and equipment expenses excluding depreciation			
- Rental of premises	264	241	251
- Maintenance, repairs and others	257	244	244
Total premises and equipment expenses excluding			
depreciation	521	485	495
Depreciation on fixed assets	310	281	300
Amortisation of intangible assets	17	17	17
Other operating expenses			
<ul> <li>Stamp duty, overseas and PRC* business taxes, and value added taxes</li> </ul>	231	162	184
- Communications, stationery and printing	144	140	146
- Advertising expenses	118	124	140
- Legal and professional fees	115	89	130
- Business promotions and business travel	62	75	73
- Card related expenses	30	46	67
- Insurance expenses	26	35	8
- Membership fees	6	5	5
<ul> <li>Administration expenses of corporate services</li> </ul>	5	4	5
- Bank charges	4	3	4
- Donations	3	5	3
- Bank licence	2	2	2
- Others	133	90	100
Total other operating expenses	879	780	914
Total operating expenses	3,802	3,275	3,629
* PPC denotes the People's Popublic of China			

\* PRC denotes the People's Republic of China.

# 13. Net Profit on Sale of Available-for-Sale Financial Assets

	6 months	6 months	6 months
	ended	ended	ended
	<u>30/6/2011</u>	30/6/2010	31/12/2010
	HK\$ Mn	HK\$ Mn	HK\$ Mn
Net revaluation gain transferred from reserves Profit arising in the period	36 47 83	22 15 37	178 19 197

# 14. Placements with Banks and Other Financial Institutions

	30/6/2011	30/6/2010	31/12/2010
	HK\$ Mn	HK\$ Mn	HK\$ Mn
Placements with central banks	524	78	-
Placements with banks and authorised institutions	74,179	58,071	57,955
Placements with other financial institutions	-		242
	74,703	58,149	58,197
Maturing			
- within one month	54,858	44,375	49,548
<ul> <li>between one month and one year</li> </ul>	19,845	13,774	8,649
	74,703	58,149	58,197

# 15. Trading Assets

	30/6/2011	30/6/2010	31/12/2010
	HK\$ Mn	HK\$ Mn	HK\$ Mn
Treasury bills (including Exchange Fund Bills)	35	1,699	-
Debt securities	4,219	1,701	2,411
Equity securities	1,518	1,353	1,502
Investment funds	18	200	194
Trading securities	5,790	4,953	4,107
Positive fair value of derivatives	2,173	1,634	1,738
	7,963	6,587	5,845
Issued by:			
Central governments and central banks	806	2,102	596
Public sector entities	9	67	22
Banks and other financial institutions	1,017	1,119	1,066
Corporate entities	3,940	1,651	2,229
Other entities	18	14	194
	5,790	4,953	4,107
Analysed by place of listing:			
Listed in Hong Kong	1,527	1,413	1,484
Listed outside Hong Kong	925	807	1,071
<b>0 0</b>	2,452	2,220	2,555
Unlisted	3,338	2,733	1,552
	5,790	4,953	4,107

# 16. Financial Assets Designated at Fair Value through Profit or Loss

	30/6/2011	30/6/2010	31/12/2010
	HK\$ Mn	HK\$ Mn	HK\$ Mn
Debt securities Equity securities Investment funds	16,725 427 <u>16</u> 17,168	15,013 344  15,357	15,989 203 - 16,192
Issued by:	534	526	531
Central governments and central banks	41	179	175
Public sector entities	8,514	7,722	8,032
Banks and other financial institutions	8,064	6,930	7,454
Corporate entities	<u>15</u>	-	-
Other entities	17,168	15,357	16,192
Analysed by place of listing: Listed in Hong Kong Listed outside Hong Kong Unlisted	4,035 7,779 11,814 5,354 17,168	3,277 6,922 10,199 5,158 15,357	3,695 7,171 10,866 5,326 16,192

# 17. Advances to Customers and Other Accounts

(a) Advances to customers and other accounts

	<u>30/6/2011</u> HK\$ Mn	<u>30/6/2010</u> HK\$ Mn	<u>31/12/2010</u> HK\$ Mn
(i) Advances to customers Less: Impairment allowances	312,491	278,210	297,044
- Individual	(244)	(480)	(282)
- Collective	(793)	(705)	(819)
	311,454	277,025	295,943
(ii) Other Accounts			
Advances to banks and other financial institutions	4,107	1,180	1,320
Less: Impairment allowances - Individual	(3)	-	-
Notes and bonds	1	61	-
Certificates of deposit held	39	39	39
Accrued interest	2,638	1,601	2,206
Bankers acceptances	17,116	11,556	14,583
Other accounts	5,457	11,106	5,990
	29,355	25,543	24,138
Less: Impairment allowances			
- Individual	(41)	(32)	(38)
- Collective	(4)	(10)	(3)
	29,310	25,501	24,097
	340,764	302,526	320,040

### (b) Advances to customers - by industry sectors

The analysis of gross advances to customers and the percentage of secured advances by industry sector is based on the categories and definitions used by the Hong Kong Monetary Authority.

	30/6	/2011	30/6	/2010	31/12	2/2010
		% of		% of		% of
	Gross	secured	Gross	secured	Gross	secured
	advances	advances	advances	advances	advances	advances
	HK\$ Mn	%	HK\$ Mn	%	HK\$ Mn	%
Loans for use in Hong Kong						
Industrial, commercial and financial						
<ul> <li>Property development</li> </ul>	9,936	68.81	9,604	53.74	10,245	60.04
<ul> <li>Property investment</li> </ul>	42,384	89.42	36,099	93.75	40,697	92.44
- Financial concerns	9,585	78.94	2,781	68.88	6,169	75.47
- Stockbrokers	912	38.47	8,519	95.66	453	84.53
<ul> <li>Wholesale and retail trade</li> </ul>	6,869	35.36	3,782	59.29	4,710	40.62
<ul> <li>Manufacturing</li> </ul>	4,831	39.07	3,467	56.41	4,876	50.28
<ul> <li>Transport and transport</li> </ul>						
equipment	4,542	75.43	4,452	72.56	4,461	77.56
<ul> <li>Recreational activities</li> </ul>	204	28.56	74	25.40	88	16.47
<ul> <li>Information technology</li> </ul>	583	58.36	275	2.40	566	57.15
- Others	5,860	50.34	5,202	57.20	4,885	55.71
- Sub-total	85,706	74.38	74,255	80.12	77,150	77.37
Individuals						
- Loans for the purchase of flats in the Home Ownership Scheme, Private Sector						
Participation Scheme and						
Tenants Purchase Scheme - Loans for the purchase of	1,497	100.00	1,515	100.00	1,611	100.00
other residential properties	28,484	99.99	27,658	99.94	30,130	99.99
- Credit card advances	3,042	0.00	2,822	0.00	3,087	0.00
- Others	13,286	77.56	15,510	83.73	13,570	73.38
- Sub-total	46,309	86.99	47,505	88.71	48,398	86.15
Total loans for use in Hong Kong	132,015	78.80	121,760	83.48	125,548	80.76
Trade finance	7,928	41.48	6,409	59.08	9,554	46.03
Loans for use outside Hong Kong *	172,548	75.16	150,041	72.99	161,942	72.16
Total advances to customers	312,491	75.84	278,210	77.26	297,044	74.95

\* Loans for use outside Hong Kong includes the following loans for use in the PRC.

	30/6	30/6/2011		30/6/2010		31/12/2010	
		% of		% of		% of	
	Gross	secured	Gross	secured	Gross	secured	
	advances	advances	advances	advances	advances	advances	
	HK\$ Mn	%	HK\$ Mn	%	HK\$ Mn	%	
Property development	26,848	55.88	19,833	56.49	24.732	52.19	
Property investment	23,930	92.36	22.146	84.10	24,732	89.55	
Wholesale and retail trade	21,681	88.99	20,330	91.83	17,835	88.23	
Manufacturing	10,119	59.58	9,387	42.08	9,731	51.77	
Others	48,856	75.27	42,239	74.07	47,628	73.16	
	131,434	75.48	113,935	73.49	122,648	72.46	

Individually impaired loans, as well as relevant information, in respect of industry sectors which constitute 10% or more of total advances to customers are as follows:

	30/6/2011	30/6/2010	31/12/2010
(i) Property development	HK\$ Mn	HK\$ Mn	HK\$ Mn
(i) Property development	361	858	528
<ul> <li>a. Individually impaired loans</li> <li>b. Individual impairment allowance</li> </ul>	44	102	58
	44 65	58	58 64
c. Collective impairment allowance	CO	00	04
d. Provision charged to income statement	4	00	100
- individual impairment loss	4	89	169
- collective impairment loss	13	7	22
e. Written off	-	28	114
(ii) Property investment			
a. Individually impaired loans	469	576	441
b. Individual impairment allowance	73	74	67
c. Collective impairment allowance	248	185	266
d. Provision charged to income statement			
- individual impairment loss	19	61	87
- collective impairment loss	47	15	82
e. Written off	7	1	27
(iii) Loans for purchase of residential properties			
a. Individually impaired loans	104	129	102
b. Individual impairment allowance	-	-	-
c. Collective impairment allowance	60	27	46
d. Provision charged to income statement			
- individual impairment loss	1	1	3
- collective impairment loss	17	7	24
e. Written off	1	-	3
(iv) Wholesale and retail trade			
a. Individually impaired loans	119	206	117
b. Individual impairment allowance	57	111	43
c. Collective impairment allowance	83	70	76
d. Provision charged to income statement			
<ul> <li>individual impairment loss</li> </ul>	13	23	35
<ul> <li>collective impairment loss</li> </ul>	20	14	22
e. Written off	5	52	96

#### (c) Advances to customers – by geographical areas

The information concerning the breakdown of the gross amount of advances to customers by countries or geographical areas is derived according to the location of the counterparties after taking into account any transfer of risk. In general, such transfer of risk takes place if the claims are guaranteed by a party in a country which is different from that of the counterparty or if the claims are on an overseas branch of a bank whose head office is located in another country.

			30/6/2011		
		Advances			
	Total	overdue for	Impaired	Individual	Collective
	advances to	over three	advances to	impairment	impairment
	customers	months	customers	allowance	allowance
	HK\$ Mn	HK\$ Mn	HK\$ Mn	HK\$ Mn	HK\$ Mn
Hong Kong	151,371	189	342	73	272
People's Republic of China	126,002	31	201	28	188
Other Asian Countries	13,858	47	52	30	135
Others	21,260	100	803	113	198
Total	312,491	367	1,398	244	793
% of total advances to customers			0.45%		
Market value of security held against impaired advances to customers			3,035		

			30/6/2010		
		Advances			
	Total	overdue for	Impaired	Individual	Collective
	advances to	over three	advances to	impairment	impairment
	customers	months	customers	allowance	allowance
	HK\$ Mn	HK\$ Mn	HK\$ Mn	HK\$ Mn	HK\$ Mn
Hong Kong	140 507	190	262	75	284
Hong Kong	140,597	189	362		
People's Republic of China	107,582	173	359	25	90
Other Asian Countries	10,434	36	210	131	178
Others	19,597	185	1,467	249	153
Total	278,210	583	2,398	480	705
			/		
% of total advances to customers			0.86%		
Market value of security held against impaired advances to					
customers			5,190		

			31/12/2010		
		Advances			
	Total	overdue for	Impaired	Individual	Collective
	advances to	over three	advances to	impairment	impairment
	customers	months	customers	allowance	allowance
	HK\$ Mn	HK\$ Mn	HK\$ Mn	HK\$ Mn	HK\$ Mn
	445 400	400	0.07		004
Hong Kong	145,109	183	337	77	284
People's Republic of China	118,898	53	222	27	145
Other Asian Countries	12,061	55	101	62	149
Others	20,976	105	932	116	241
Total	297,044	396	1,592	282	819
			<b>• •</b> 404		
% of total advances to customers			0.54%		
Market value of security held against impaired advances to					
customers			3,223		

Impaired loans and advances are individually assessed loans with objective evidence of impairment on an individual basis. The above information by countries or geographical areas is derived according to the location of the counterparties after taking into account any transfer of risk.

# 18. Available-for-Sale Financial Assets

	30/6/2011 HK\$ Mn	30/6/2010 HK\$ Mn	31/12/2010 HK\$ Mn
Treasury bills (including Exchange Fund Bills)	6,421	5,691	6,744
Certificates of deposit held	3,592	1,834	2,152
Debt securities	25,824	29,212	29,271
Equity securities	2,090	1,837	2,290
Investment funds	302	228	322
	38,229	38,802	40,779
Issued by: Central governments and central banks Public sector entities Banks and other financial institutions Corporate entities Other entities	10,794 6 15,683 11,401 <u>345</u> 38,229	13,978 427 15,502 8,719 176 38,802	11,882 3,726 14,861 10,016 
Analysed by place of listing:			
Listed in Hong Kong	2,115	2,229	2,249
Listed outside Hong Kong	7,014	6,587	6,545
	9,129	8,816	8,794
Unlisted	29,100	29,986	31,985
	38,229	38,802	40,779

# 19. Held-to-Maturity Investments

	30/6/2011	30/6/2010	31/12/2010
	HK\$ Mn	HK\$ Mn	HK\$ Mn
Treasury bills (including Exchange Fund Bills)	171	64	64
Certificates of deposit held	1,226	2,046	1,288
Debt securities	3,797	4,715	4,362
	5,194	6,825	5,714
Less: Impairment allowances	(11)	(38)	-
	5,183	6,787	5,714
Issued by:			
Central governments and central banks	1,751	1,482	1,506
Public sector entities	425	443	455
Banks and other financial institutions	2,420	3,865	2,897
Corporate entities	587	997	856
	5,183	6,787	5,714
Analysed by place of listing:			
Listed in Hong Kong	794	969	948
Listed outside Hong Kong	2,292	2,950	2,548
	3,086	3,919	3,496
Unlisted	2,097	2,868	2,218
	5,183	6,787	5,714
Fair value:			
Listed securities	3,190	4,026	3,614
Unlisted securities	2,110	2,894	2,237
	5,300	6,920	5,851

### 20. Fixed Assets

			30/6/2011		
	Investment properties	Bank <u>premises</u> HK\$ Mn	Furniture, fixtures and equipment	Sub-total	<u>Total</u>
Cost or valuation	HK\$ Mn	HK\$ MN	HK\$ Mn	HK\$ Mn	HK\$ MN
At 1 <sup>st</sup> January, 2011	2,574	9,031	4,160	13,191	15 765
Additions	2,574	39	4,100	216	
Additions through	_			210	210
acquisition	-	-	3	3	3
Revaluation surplus Revaluation of bank premises transferred to	285	-	-	-	285
investment properties Transfer from bank premises to investment	-	4	-	4	4
properties	12	(12)	-	(12)	-
Redevelopment cost	2	3	-	3	5
Disposals	-	(277)	(53)	(330)	(330)
Exchange adjustments	17	129	34	163	180
At 30 <sup>th</sup> June, 2011	2,890	8,917	4,321	13,238	16,128
Accumulated depreciation and amortisation	d				
At 1 <sup>st</sup> January, 2011	-	877	2,474	3,351	3,351
Charge for the period	-	80	230	310	310
Additions through acquisition	-	-	2	2	2
Written back on disposal	-	(39)	(45)	(84)	(84)
Exchange adjustments		9	21	30	30
At 30 <sup>th</sup> June, 2011		927	2,682	3,609	3,609
Net book value at 30 <sup>th</sup> June, 2011	2,890	7,990	1,639	9,629	12,519
Net book value at 30 <sup>th</sup> June, 2010	2,157	7,857	1,560	9,417	11,574
Net book value at 31 <sup>st</sup> December, 2010	2,574	8,154	1,686	9,840	12,414
The gross amounts of the above assets are stated:					
At cost At Directors' valuation	-	8,102	4,321	12,423	HK\$ Mn 15,765 216 3 285 4 - 5 (330) 180 16,128 3,351 310 2 (84) 30 3,609 12,519 11,574
- 1989 At professional valuation	-	815	-	815	815
1					2 200
- 2011	2,890	-	-	- 1	2.890

### 21. Trading Liabilities

	30/6/2011	30/6/2010	31/12/2010
	HK\$ Mn	HK\$ Mn	HK\$ Mn
Exchange fund bills sold	32	-	-
Shares sold	3	2	1
Negative fair value of derivatives	3,292	2,513	3,100
	3,327	2,515	3,101

#### 22. Other Accounts and Provisions

	30/6/2011	30/6/2010	31/12/2010
	HK\$ Mn	HK\$ Mn	HK\$ Mn
Accrued interest payable	2,672	1,320	2,010
Acceptance draft payable	17,116	11,556	14,583
Other accounts	12,857	22,942	11,968
	32,645	35,818	28,561

#### 23. Loan Capital

	<u>30/6/2011</u> HK\$ Mn	30/6/2010 HK\$ Mn	31/12/2010 HK\$ Mn
USD550 million 5.625% subordinated notes, measured at fair value through profit or loss GBP300 million 6.125% step-up perpetual subordinated notes, measured at fair value	-	4,278	-
through profit or loss	3,733	3,234	3,548
USD600 million floating rate step-up subordinated notes, measured at amortised cost USD600 million subordinated notes, measured at	4,667	4,665	4,660
amortised cost	4,569	-	4,485
	12,969	12,177	12,693

Loan capital of face value of HK\$3,757 million (GBP300 million) and carrying amount of HK\$3,733 million represents 6.125% step-up perpetual subordinated notes qualifying as tier 2 capital which were issued on 20<sup>th</sup> March, 2007 by the Bank. The notes are listed on the Singapore Stock Exchange. The notes are redeemable at the option of the Bank on 21<sup>st</sup> March, 2012 or thereafter.

Loan capital of face value of HK\$4,669 million (USD600 million) and carrying amount of HK\$4,667 million represents floating rate step-up subordinated notes qualifying as tier 2 capital which were issued on 21<sup>st</sup> June, 2007 by the Bank. The notes are listed on the Singapore Stock Exchange and will mature on 22<sup>nd</sup> June, 2017. The notes are redeemable at the option of the Bank on 22<sup>nd</sup> June, 2012.

Loan capital of face value of HK\$4,669 million (USD600 million) and carrying amount of HK\$4,569 million represents 6.125% subordinated notes qualifying as tier 2 capital which were issued on 16<sup>th</sup> July, 2010 (USD450 million) and on 23<sup>rd</sup> July, 2010 (USD150 million) by the Bank. The notes are listed on the Singapore Stock Exchange and will mature on 16<sup>th</sup> July, 2020. Hedge ineffectiveness of HK\$3 million in the first half of 2011 was recorded under fair value hedge accounting.

### 24. Segment Reporting

The Group manages its businesses by divisions, which are organised by a mixture of both business lines and geography. In a manner consistent with the way in which information is reported internally to the Group's most senior management for the purposes of resource allocation and performance assessment, the Group has presented the following seven reportable segments. No operating segments have been aggregated to form the following reportable segments.

Personal banking, which includes branch operations, personal internet banking, consumer finance, property loans and credit card business in Hong Kong.

Corporate banking, which includes corporate lending and loan syndication, asset based lending, commercial lending and securities lending in Hong Kong.

Treasury markets, which include treasury operations and securities dealing in Hong Kong.

Wealth management, which includes private banking business and related assets in Hong Kong.

China operations include the back office unit for China operations in Hong Kong, all branches and subsidiaries in China, except those subsidiaries carrying out corporate services, data processing and other back office operations and associates operated in China.

Overseas operations include the back office unit for overseas operations in Hong Kong, overseas branches and subsidiaries, except those subsidiaries carrying out corporate services and associates operated in overseas.

Corporate services include company secretarial services, share registration and business services, and offshore corporate and trust services.

Other businesses include insurance business, property-related business, supporting units of Hong Kong operations, investment properties, bank premises, the net results of associates and other subsidiaries in Hong Kong.

For the purposes of assessing segment performance and allocating resources between segments, the Group's senior executive management monitors the results, assets and liabilities attributable to each reportable segment on the following bases:

Segment assets include all tangible assets, intangible assets and financial assets with the exception of interests in associates, deferred tax assets and other corporate assets. Segment liabilities include deposits, financial liabilities and other liabilities attributable to the individual segments.

Revenue and expenses are allocated to the reportable segments with reference to interest and fee and commission income generated by those segments and the expenses incurred by those segments or which otherwise arise from the depreciation or amortisation of assets attributable to those segments. Segment revenue and expenses do not include the Group's share of revenue and expenses arising from the activities of the Group's associates. Other than reporting inter-segment income, assistance provided by one segment to another, including sharing of assets, is not measured.

In addition to receiving segment information concerning profit before taxation, management is provided with segment information concerning revenue (including inter segment lending), interest expense, depreciation, amortisation and impairment losses and additions to non-current segment assets used by the segments in their operations.

					6 n	nonths ende	d 30/6/201 <i>°</i>				
	H	ong Kong ba Corporate	nking operat Treasury	ions Wealth	China	Overseas	Corporate	Total reportable		Inter- segment	
	banking HK\$ Mn	banking HK\$ Mn	markets HK\$ Mn	management HK\$ Mn	operations HK\$ Mn	operations HK\$ Mn	services HK\$ Mn	segments HK\$ Mn	Others HK\$ Mn	elimination HK\$ Mn	Total HK\$ Mn
Net interest											
income/(expense) Non-interest	922	935	(249)	138	2,270	442	1	4,459	(59)	-	4,400
income/(expense)	322	277	27	151	433	159	471	1,840	546	(148)	2,238
Operating income	1,244	1,212	(222)	289	2,703	601	472	6,299	487	(148)	6,638
Operating expenses Operating profit/(loss)	(637)	(80)	(50)	(75)	(1,499)	(286)	(314)	(2,941)	(1,009)	148	(3,802)
before impairment losses	607	1,132	(272)	214	1,204	315	158	3,358	(522)	-	2,836
(Charge for)/Write back of impairment losses on loans and advances and other accounts Impairment losses on available-for-sale financial assets and held-to-	(32)	28	4	5	(59)	103	(3)	46	(6)	-	40
maturity	-	_	_	-	-	(12)	-	(12)	(9)	-	(21)
Operating profit/(loss) after impairment losses	575	1,160	(268)	219	1,145	406	155	3,392	(537)	-	2,855
Profit on sale of fixed assets, available- for-sale financial assets and loans											
and receivables Profit on sale of	(1)	-	37	-	115	3	(1)	153	65	-	218
subsidiaries/ associates Valuation gains/ (losses) on	-	-	-	-	-	15	-	15	-	-	15
investment properties Share of profits less	-	-	-	-	20	(1)	-	19	266	-	285
losses of associates			-						202		202
Profit/(Loss) before taxation	574	1,160	(231)	219	1,280	423	154	3,579	(4)		3,575
Depreciation for the period	(34)	(1)	(2)	(1)	(156)	(15)	(9)	(218)	(92)	-	(310)
Segment assets Investments in	46,683	125,896	126,658	18,248	273,230	59,234	2,995	652,944	23,612	(81,385)	595,171
associates Total assets	46,683	- 125,896	- 126,658	- 18,248	273,230	- 59,234	2,995	- 652,944	3,771 27,383	- (81,385)	3,771 598,942
- 514. 400010	10,000	120,000	120,000	10,240		00,204		002,044	21,000	(01,000)	300,072
Total liabilities	253,070	1,653	39,564	20,037	252,880	45,266	837	613,307	10,142	(75,455)	547,994

	6 months ended 30/6/2010 (Restated)										
	H	ong Kong ba	nking operat	ions			·	Total		Inter-	
	Personal	Corporate	Treasury	Wealth	China	Overseas	Corporate	reportable	0.1	segment	
	banking HK\$ Mn	banking HK\$ Mn	HK\$ Mn	management HK\$ Mn	HK\$ Mn	operations HK\$ Mn	services HK\$ Mn	segments HK\$ Mn	Others HK\$ Mn	elimination HK\$ Mn	Total HK\$ Mn
Net interest											
income/(expense)	1,041	478	191	86	1,641	341	1	3,779	(110)	-	3,669
Non-interest income	260	40	97	137	284	90	419	1,327	538	(122)	1,743
Operating income	1,301	518	288	223	1,925	431	420	5,106	428	(122)	5,412
Operating expenses	(630)	(62)	(48)	(57)	(1,165)	(255)	(271)	(2,488)	(909)	122	(3,275)
Operating profit/(loss) before impairment											
losses	671	456	240	166	760	176	149	2,618	(481)	-	2,137
(Charge for)/Write											
back of											
impairment losses on loans and											
advances and											
other accounts Impairment losses on	(10)	(26)	-	2	13	(126)	(2)	(149)	(1)	-	(150)
available-for-sale											
financial assets, held-to-maturity											
investments and											
associates Operating profit/(loss)	-	-	-		-	-	-	-	(18)	-	(18)
after impairment											
losses	661	430	240	168	773	50	147	2,469	(500)	-	1,969
Profit on sale of fixed assets, available- for-sale financial assets, held-to- maturity investments and											
loans and receivables	_	_	11	_	6	_	_	17	34	_	51
Profit on sale of					0			17	04		01
subsidiaries/ associates	_	_	-	-	-	-	-	_	230	_	230
Valuation gains/									200		200
(losses) on investment											
properties	-	-	-	-	1	(1)	-	-	127	-	127
Share of profits less losses of											
associates	-		-			-		-	179	-	179
Profit before taxation	661	430	251	168	780	49	147	2,486	70		2,556
Depreciation for the											
period	(33)	(1)	(2)	(1)	(128)	(15)	(8)	(188)	(93)	-	(281)
Segment assets Investments in	46,909	91,776	127,104	10,089	177,075	48,251	3,648	504,852	23,670	(53,675)	474,847
associates	-		-		-	-		-	3,255		3,255
Total assets	46,909	91,776	127,104	10,089	177,075	48,251	3,648	504,852	26,925	(53,675)	478,102
Total liabilities	225,551	4,078	27,634	14,722	159,021	37,763	1,710	470,479	9,546	(48,317)	431,708

# 25. Analysis of Assets and Liabilities by Remaining Maturity

				30/6/2	2011			
			3 months	1 year or	5 years			
			or less	less but	or less		Undated	
	Repayable	Within 1	but over 1	over 3	but over	Over	or	
	on demand	month	month	months	1 year	5 years	overdue	Total
	HK\$ Mn	HK\$ Mn	HK\$ Mn	HK\$ Mn	HK\$ Mn	HK\$ Mn	HK\$ Mn	HK\$ Mn
Assets								
Cash and balances with banks and other								
financial institutions	27,833	61	56	53	-	-	27,907	55,910
Placements with banks and other financial								
institutions	524	54,334	8,087	11,758	-	-	-	74,703
Trade bills	92	1,826	5,538	30,548	18	-	1	38,023
Trading assets	-	35	469	1,618	1,985	147	3,709	7,963
Financial assets designated at fair value								
through profit or loss	-	-	117	1,511	11,833	3,264	443	17,168
Advances to customers and other accounts	5,655	32,514	31,476	71,049	119,318	77,064	3,688	340,764
Available-for-sale financial assets	-	1,873	4,627	5,589	20,821	2,927	2,392	38,229
Held-to-maturity investments	-	1,023	885	1,143	1,899	233	-	5,183
Undated assets	-	-	-	-	-	-	20,999	20,999
Total assets	34,104	91,666	51,255	123,269	155,874	83,635	59,139	598,942
Liabilities								
Deposits and balances of banks and other								
financial institutions	1,512	9,266	3,157	4,244	743	-	92	19,014
Deposits from customers	134,387	130,766	93,585	83,898	16,690	-	-	459,326
<ul> <li>Demand deposits and current accounts</li> </ul>	52,734	-	-	-	-	-	-	52,734
<ul> <li>Savings deposit</li> </ul>	80,155	-	-	-	-	-	-	80,155
<ul> <li>Time, call and notice deposits</li> </ul>	1,498	130,766	93,585	83,898	16,690	-	-	326,437
Trading liabilities	-	32	-	-	-	-	3,295	3,327
Certificates of deposit issued	-	462	2,875	4,931	3,644	-	-	11,912
Current taxation	-	-	-	877	-	-	-	877
Debt securities issued	-	4,809	-	250	2,407	-	-	7,466
Loan capital	-	-	-	8,400	-	4,569	-	12,969
Other liabilities	1,446	3,458	5,969	9,284	783	2	12,161	33,103
Total liabilities	137,345	148,793	105,586	111,884	24,267	4,571	15,548	547,994
Net gap	(103,241)	(57,127)	(54,331)	11,385	131,607	79,064		

				31/12/	2010			
			3 months	1 year or	5 years			
			or less	less but	or less		Undated	
	Repayable	Within 1	but over 1	over 3	but over	Over	or	
	on demand	month	month	months	1 year	5 years	overdue	Total
	HK\$ Mn	HK\$ Mn	HK\$ Mn	HK\$ Mn	HK\$ Mn	HK\$ Mn	HK\$ Mn	HK\$ Mn
Assets								
Cash and balances with banks and other								
financial institutions	28,108	70	63	40	-	-	20,012	48,293
Placements with banks and other financial	,						,	
institutions	121	49,427	2,161	6,488	-	-	-	58,197
Trade bills	554	4,723	11,752	1,513	-	-	6	18,548
Trading assets	-	-	12	947	1,204	248	3,434	5,845
Financial assets designated at fair value								
through profit or loss	-	-	135	1,049	11,676	3,129	203	16,192
Advances to customers and other accounts	4,922	30,209	24,198	65,844	117,380	73,008	4,479	320,040
Available-for-sale financial assets	120	1,734	5,333	8,547	19,385	3,048	2,612	40,779
Held-to-maturity investments	27	868	203	1,456	2,388	772	-	5,714
Undated assets		-	-	-	-	-	20,585	20,585
Total assets	33,852	87,031	43,857	85,884	152,033	80,205	51,331	534,193
Liabilities								
Deposits and balances of banks and other								
financial institutions	1,013	2,941	1,429	3,992	596	-	23	9,994
Deposits from customers	142,673	126,658	72,199	64,052	14,251	-	-	419,833
- Demand deposits and current accounts	59,699	-	-	-	-	-	-	59,699
- Savings deposit	82,366	-	-	-	-	-	-	82,366
<ul> <li>Time, call and notice deposits</li> </ul>	608	126,658	72,199	64,052	14,251	-	-	277,768
Trading liabilities	-	-	-	-	-	-	3,101	3,101
Certificates of deposit issued	-	-	535	874	1,776	2,401	-	5,586
Current taxation	-	-	-	618	-	-	-	618
Debt securities issued	-	-	-	4,709	241	-	-	4,950
Loan capital	-	-	-	-	8,208	4,485	-	12,693
Other liabilities	1,674	2,823	4,168	9,522	358	-	10,230	28,775
Total liabilities	145,360	132,422	78,331	83,767	25,430	6,886	13,354	485,550
Net gap	(111,508)	(45,391)	(34,474)	2,117	126,603	73,319		

#### 26. Deferred Tax Assets and Liabilities Recognised

The components of deferred tax (assets) / liabilities recognised in the consolidated statement of financial position and the movements during the period are as follows:

Deferred tax arising from :	Depreciation allowances in excess of related depreciation HK\$ Mn	Revaluation of properties HK\$ Mn	Impairment losses on financial assets HK\$ Mn	Revaluation of available for-sale securities HK\$ Mn	Tax losses HK\$ Mn	Others HK\$ Mn	Total HK\$ Mn
At 1 <sup>st</sup> January, 2011 Charged / (credited) to consolidated income statement	322 (6)	145 (1)	(131) (49)	(19)	(147)	(366) 209	(196) 203
Credited to reserves	(0)	(1)	(40)	(4)	00	200	
Exchange and other	-	(2)	-	(4)	-	-	(6)
adjustments	-	-	1	(1)	(2)	(1)	(3)
At 30 <sup>th</sup> June, 2011	316	142	(179)	(24)	(99)	(158)	(2)
Balance as at							
30 <sup>th</sup> June, 2010 (restated)	306	117	(63)	31	(189)	(269)	(67)
Balance as at 31 <sup>st</sup> December, 2010	322	145	(131)	(19)	(147)	(366)	(196)

#### 27. Reserves

	30/6/2011	30/6/2010 Restated <sup>e</sup>	31/12/2010
	HK\$ Mn	HK\$ Mn	HK\$ Mn
Share premium	9,403	9,288	9,331
General reserve	15,888	15,172	15,453
Revaluation reserve on bank premises	1,025	980	1,023
Investment revaluation reserve	239	192	258
Exchange revaluation reserve	2,251	1,353	1,938
Other reserves	2,310	1,841	2,294
Retained profits*	10,250	8,102	8,841
Total	41,366	36,928	39,138
Proposed dividends, not provided for	885	772	1,144

\*A regulatory reserve is maintained to satisfy the provisions of the Hong Kong Banking Ordinance for prudential supervision purposes by earmarking amounts in respect of losses which the Bank will or may incur on loans and advances in addition to impairment losses recognised. Movements in the reserve are earmarked directly through retained earnings and in consultation with the Hong Kong Monetary Authority. As at 30<sup>th</sup> June, 2011, HK\$2,484 million (31<sup>st</sup> December, 2010: HK\$2,306 million) was included in the retained profits in this respect which was distributable to equity holders of the Group subject to consultation with the Hong Kong Monetary Authority.

# 28. Consolidated Cash Flow Statement

(a) Purchase of subsidiaries

	<u>30/6/2011</u> HK\$ Mn	30/6/2010 HK\$ Mn
Net assets acquired		
Cash and balances with banks and other financial institutions	15	310
Advances and other accounts less provisions	18	473
Fixed assets	1	2
Deferred tax assets	-	3
Current taxation	(3)	(2)
Other accounts and provisions	(10)	(471)
	21	315
Goodwill arising on consolidation	63	34
Intangible assets acquired	-	2
Total purchase price	84	351
Less: Cash and cash equivalents acquired	(15)	(310)
Cash flow on acquisition net of cash acquired	69	41

# (b) Disposal of subsidiaries

	30/6/2011 HK\$ Mn	<u>30/6/2010</u> HK\$ Mn
Cash and balances with banks and other financial institutions	-	68
Placements with banks and other financial institutions	-	296
Advances and other accounts less provisions	-	2,403
Held-to-maturity investments	-	240
Fixed assets	-	7
Deferred tax assets	-	8
Deposits and balances of banks and other financial institutions	-	(221)
Deposits from customers	-	(1,725)
Trading liabilities	-	(9)
Taxation	-	(1)
Other accounts and provisions	-	(722)
	-	344
Add: Gain on disposal	-	230
Less: Cash and cash equivalents disposed	-	(68)
Cash flow on disposal of subsidiary	-	506

(c)	Cash and cash equivalents		
• •		30/6/2011	30/6/2010
		HK\$ Mn	HK\$ Mn
	<ul> <li>(i) Components of cash and cash equivalents in the consolidated cash flow statement</li> </ul>		
	Cash and balances with banks and other financial institutions Placements with banks and other financial institutions with	30,096	12,991
	original maturity within three months	56,267	38,085
	Treasury bills with original maturity within three months Certificates of deposit held with original maturity within three	1,798	4,264
	months	1,015	644
	Debt securities with original maturity within three months	227	321
		89,403	56,305
	<ul> <li>(ii) Reconciliation with the consolidated statement of financial position</li> <li>Cash and balances with banks and other financial institutions</li> <li>Placements with banks and other financial institutions</li> </ul>	55,910 74,703	27,479 58,149
	Treasury bills, certificates of deposit held and debt securities - trading assets - designated at fair value through profit or loss	4,254 16,725	3,400 15,013
	- advances and other accounts	39	39
	- available-for-sale	35,837	36,737
	- held-to-maturity	5,183	6,787
		62,038	61,976
	Amount shown in the consolidated statement of financial position	192,651	147,604
	Less : Amounts with an original maturity of beyond three months Cash balance with central bank subject to regulatory	(77,434)	(76,811)
	restriction	(25,814)	(14,488)
	Cash and cash equivalents in the consolidated cash flow statement	89,403	56,305
		· · · · · · · · · · · · · · · · · · ·	· · · · · · · · · · · · · · · · · · ·

#### (c - I- -. . .

# 29. Off-balance Sheet Exposures

.

(a) The following is a summary of each significant class of off-balance sheet exposures:

Contractual amounts of contingent liabilities and commitments10,7058,915Direct credit substitutes10,7058,915Transaction-related contingencies1,1571,309Trade-related contingencies1,9961,907Commitments that are unconditionally cancellable without prior notice40,00137,453Other commitments44,00137,453- up to 1 year54,17948,604- over 1 year126,995117,878Credit risk weighted amounts42,48240,584Fair value42,48240,584Assets225154Others22Uhres2,3752,280Exchange rate contracts735712Interest rate contracts2,3752,280Equity contracts2,3752,280Equity contracts32,774205,530Interest rate contracts323,774205,530Interest rate contracts323,774205,530Interest rate contracts323,774205,530Interest rate contracts323,774205,530Interest rate contracts478513Others478513Others478513Others508219Others508219Others508219Others508219Others508219Others508219Others508219Others508219Others </th <th></th> <th>30/6/2011 </th> <th>31/12/2010 Restated HK\$ Mn</th>		30/6/2011 	31/12/2010 Restated HK\$ Mn
commitments         10,705         8,915           Transaction-related contingencies         1,157         1,309           Trade-related contingencies         1,996         1,907           Commitments that are unconditionally cancellable         40,001         37,453           Other commitments         40,001         37,453           Other commitments         54,179         48,604           - up to 1 year         54,179         48,604           - over 1 year         18,957         19,690           Total         126,995         117,878           Credit risk weighted amounts         42,482         40,584           Fair value         Assets         10,703         880           Interest rate contracts         1,073         880           Interest rate contracts         2,73         703           Equity contracts         2,173         1,739           Liabilities         2,173         1,739           Liabilities         2,375         2,280           Exchange rate contracts         23,774         205,530           Interest rate contracts         155,175         86,394           Equity contracts         155,175         86,394           Equity contracts <td< td=""><td></td><td>ι πχφ ινπι</td><td>ι πχφ ινπι</td></td<>		ι πχφ ινπι	ι πχφ ινπι
Transaction-related contingencies         1,157         1,309           Trade-related contingencies         1,996         1,907           Commitments that are unconditionally cancellable         40,001         37,453           Without prior notice         40,001         37,453           Other commitments         54,179         48,604           - over 1 year         54,179         48,604           - over 1 year         18,957         19,690           Total         126,995         117,878           Credit risk weighted amounts         42,482         40,584           Fair value         Assets         873         703           Equity contracts         1,73         880         Interest rate contracts         225         154           Others         2,173         1,739         1.739         1.142         1.157         1.157         1.157           Liabilities         2,173         1.739         1.157         1.157         1.157         1.157           Exchange rate contracts         2,375         2,280         1.167         1.169         1.169           Liabilities         2,375         2,280         1.179         1.04         0.149         0.14         0.458         0.175			
Trade-related contingencies1,9961,907Commitments that are unconditionally cancellable40,00137,453other commitments- up to 1 year54,17948,604- over 1 year54,17948,604- over 1 year126,995117,878Credit risk weighted amounts42,48240,584Fair valueAssets873703Exchange rate contracts1,073880Interest rate contracts225154Others22Iabilities2,3752,280Exchange rate contracts735712Interest rate contracts735712Interest rate contracts2,3752,280Equity contracts179104Others343,2923,100Notional amounts of derivatives323,774205,530Interest rate contracts155,17586,394Equity contracts155,17586,394Equity contracts155,17586,394Equity contracts155,17586,394Equity contracts155,17586,394Equity contracts2,8821,912Interest rate contracts2,8821,912Interest rate contracts2,8821,912Interest rate contracts17715	Direct credit substitutes		8,915
Commitments that are unconditionally cancellable without prior notice $40,001$ $37,453$ Other commitments $40,001$ $37,453$ - up to 1 year $54,179$ $48,604$ - over 1 year $126,995$ $117,878$ Total $126,995$ $117,878$ Credit risk weighted amounts $42,482$ $40,584$ Fair value Assets $42,482$ $40,584$ Fair value Assets $873$ $703$ Resets $225$ $154$ Others $225$ $154$ Others $225$ $154$ Others $2,173$ $1,739$ Liabilities $2,173$ $1,739$ Exchange rate contracts $735$ $712$ Interest rate contracts $2,375$ $2,280$ Equity contracts $179$ $104$ Others $3$ $4$ $3,292$ $3,100$ Notional amounts of derivatives $323,774$ $205,530$ Exchange rate contracts $323,774$ $205,530$ Interest rate contracts $323,774$ $205,530$ Interest rate contracts $155,175$ $86,394$ Equity contracts $155,175$ $302,895$ Credit risk weighted amounts $2,882$ $1,912$ Interest rate contracts $2,882$ $1,912$ Interest rate contracts $985$ $678$ Equity contracts $508$ $219$ Others $17$ $15$			
without prior notice $40,001$ $37,453$ Other commitments $54,179$ $48,604$ - over 1 year $18,957$ $19,690$ Total $126,995$ $117,878$ Credit risk weighted amounts $42,482$ $40,584$ Fair valueAssets $873$ $703$ Equity contracts $873$ $703$ Equity contracts $225$ $154$ Others $3735$ $712$ Interest rate contracts $735$ $712$ Interest rate contracts $179$ $104$ Others $3$ $4$ $3,292$ $3,100$ Notional amounts of derivatives $323,774$ $205,530$ Exchange rate contracts $323,774$ $205,530$ Interest rate contracts $322,774$ $205,530$ Interest rate contracts $32,895$ $478$ Others $302,895$ $678$ Equity contracts $985$ $678$ Equity contracts $508$ $219$ Others $17$ $15$		1,996	1,907
$\begin{array}{c c c c c c c c c c c c c c c c c c c $		10.004	07.450
- up to 1 year $54,179$ $48,604$ - over 1 year $18,957$ $19,690$ Total $126,995$ $117,878$ Credit risk weighted amounts $42,482$ $40,584$ Fair value       Assets $42,482$ $40,584$ Fair value       Assets $873$ $703$ Exchange rate contracts $1,073$ $880$ Interest rate contracts $225$ $154$ Others $2$ $2$ Liabilities $2,375$ $2,280$ Exchange rate contracts $735$ $712$ Interest rate contracts $2,375$ $2,280$ Equity contracts $3,292$ $3,100$ Notional amounts of derivatives $323,774$ $205,530$ Exchange rate contracts $323,774$ $205,530$ Interest rate contracts $18,139$ $10,458$ Others $478$ $513$ dyn,566 $302,895$ $575$ Credit risk weighted amounts $2,882$ $1,912$ Interest rate contracts $2,882$ $1,912$ Interest		40,001	37,453
- over 1 year $18,957$ $19,690$ Total $126,995$ $117,878$ Credit risk weighted amounts $42,482$ $40,584$ Fair value Assets $82,482$ $40,584$ Fair value Assets $873$ $703$ Exchange rate contracts $1,073$ $880$ Interest rate contracts $225$ $154$ Others $2$ $2$ Liabilities $2,173$ $1,739$ Liabilities $735$ $712$ Interest rate contracts $2,375$ $2,280$ Exchange rate contracts $179$ $104$ Others $3$ $4$ $3,292$ $3,100$ Notional amounts of derivatives $833,774$ $205,530$ Interest rate contracts $125,175$ $86,394$ Equity contracts $125,175$ $86,394$ Others $478$ $513$ $497,566$ $302,895$ Credit risk weighted amounts $478$ $513$ Exchange rate contracts $2,882$ $1,912$ Interest rate contracts $508$ $219$ Others $17$ $15$		E4 170	19 601
Total126,995117,878Credit risk weighted amounts42,48240,584Fair value Assets Exchange rate contracts1,073880 873Interest rate contracts1,073880 873Interest rate contracts225154 225Others22Liabilities Exchange rate contracts735712 2,173Liabilities Exchange rate contracts735712 2,280Liabilities Equity contracts735712 2,375Cothers34Others34Others3,2923,100Notional amounts of derivatives Exchange rate contracts323,774205,530 18,139Interest rate contracts155,17586,394 4,32Equity contracts155,17586,394Others478513 497,566Credit risk weighted amounts Exchange rate contracts2,8821,912 985Interest rate contracts2,8821,912 985Interest rate contracts2,8821,912 985Others1715			
Credit risk weighted amounts42,48240,584Fair value Assets Exchange rate contracts1,073880Interest rate contracts873703Equity contracts225154Others22Liabilities735712Interest rate contracts7352,173Liabilities7352,28Exchange rate contracts2,3752,280Equity contracts179104Others343,2923,100Notional amounts of derivatives323,774205,530Exchange rate contracts155,17586,394Equity contracts155,17586,394Equity contracts155,17586,394Others478513497,566302,895Credit risk weighted amounts2,8821,912Interest rate contracts2,8821,912Interest rate contracts2,8821,912Interest rate contracts2,8821,912Interest rate contracts2,8821,912Interest rate contracts508219Others1715	•		
Fair value Assets1,073880 1000000000000000000000000000000000000	Total	120,995	117,070
Assets1,073880Exchange rate contracts1,073880Interest rate contracts873703Equity contracts225154Others22Liabilities2,1731,739Liabilities735712Interest rate contracts7352,280Equity contracts179104Others34Others3,2923,100Notional amounts of derivatives323,774205,530Interest rate contracts323,774205,530Interest rate contracts155,17586,394Equity contracts18,13910,458Others478513dynamic contracts2,8821,912Interest rate contracts2,8821,912Interest rate contracts985678Exchange rate contracts985678Equity contracts508219Others1715	Credit risk weighted amounts	42,482	40,584
Exchange rate contracts $1,073$ $880$ Interest rate contracts $873$ $703$ Equity contracts $225$ $154$ Others $2$ $2$ Liabilities $2,173$ $1,739$ Liabilities $735$ $712$ Interest rate contracts $735$ $712$ Interest rate contracts $2,375$ $2,280$ Equity contracts $2,375$ $2,280$ Equity contracts $179$ $104$ Others $3$ $4$ $3,292$ $3,100$ Notional amounts of derivatives $323,774$ $205,530$ Interest rate contracts $323,774$ $205,530$ Interest rate contracts $155,175$ $86,394$ Equity contracts $18,139$ $10,458$ Others $478$ $513$ dynamic equities $478$ $513$ Equity contracts $18,139$ $10,458$ Others $478$ $513$ dynamic equities $478$ $513$ dynamic equities $865$ $678$ Equity contracts $985$ $678$ Equity contracts $508$ $219$ Others $17$ $15$	Fair value		
Interest rate contracts $873$ $703$ Equity contracts $225$ $154$ Others $2$ $2$ Liabilities $2,173$ $1,739$ Liabilities $735$ $712$ Interest rate contracts $2,375$ $2,280$ Equity contracts $2,375$ $2,280$ Equity contracts $179$ $104$ Others $3$ $4$ $3,292$ $3,100$ Notional amounts of derivatives $323,774$ $205,530$ Exchange rate contracts $323,774$ $205,530$ Interest rate contracts $155,175$ $86,394$ Equity contracts $155,175$ $86,394$ Equity contracts $18,139$ $10,458$ Others $478$ $513$ defines $478$ $513$ defines $2,882$ $1,912$ Interest rate contracts $2,882$ $1,912$ Interest rate contracts $985$ $678$ Equity contracts $508$ $219$ Others $17$ $15$	Assets		
Equity contracts       225       154         Others       2       2         Liabilities       2,173       1,739         Liabilities       735       712         Interest rate contracts       2,375       2,280         Equity contracts       179       104         Others       3       4         Others       3,292       3,100         Notional amounts of derivatives       3       4         Exchange rate contracts       323,774       205,530         Interest rate contracts       155,175       86,394         Equity contracts       155,175       86,394         Equity contracts       155,175       86,394         Equity contracts       1478       513         Others       478       513         Gothers       2,882       1,912         Interest rate contracts       2,882       1,912         Interest rate contracts       985       678         Equity contracts       508       219         Others       17       15	Exchange rate contracts	1,073	880
Others $2$ $2$ Liabilities $2,173$ $1,739$ Liabilities $735$ $712$ Interest rate contracts $2,375$ $2,280$ Equity contracts $2,375$ $2,280$ Equity contracts $179$ $104$ Others $3$ $4$ 3,292 $3,100$ Notional amounts of derivatives $323,774$ $205,530$ Exchange rate contracts $323,774$ $205,530$ Interest rate contracts $155,175$ $86,394$ Equity contracts $2,882$ $1,912$ Interest rate contracts $2,882$ $1,912$ Interest rate contracts $2,882$ $1,912$ Interest rate contracts $508$ $219$ Others $17$ $15$	Interest rate contracts		703
Liabilities $2,173$ $1,739$ Exchange rate contracts $735$ $712$ Interest rate contracts $2,375$ $2,280$ Equity contracts $179$ $104$ Others $3$ $4$ $3,292$ $3,100$ Notional amounts of derivatives $323,774$ $205,530$ Exchange rate contracts $323,774$ $205,530$ Interest rate contracts $155,175$ $86,394$ Equity contracts $155,175$ $86,394$ Others $478$ $513$ Others $478$ $513$ Gredit risk weighted amounts $478$ $513$ Exchange rate contracts $2,882$ $1,912$ Interest rate contracts $985$ $678$ Equity contracts $508$ $219$ Others $17$ $15$	Equity contracts		
Liabilities735712Interest rate contracts2,3752,280Equity contracts179104Others343,2923,100Notional amounts of derivatives323,774205,530Exchange rate contracts323,774205,530Interest rate contracts155,17586,394Equity contracts18,13910,458Others478513497,566302,895Credit risk weighted amounts2,8821,912Interest rate contracts985678Equity contracts508219Others1715	Others		
Exchange rate contracts735712Interest rate contracts2,3752,280Equity contracts179104Others $3$ 43,2923,100Notional amounts of derivatives $323,774$ 205,530Exchange rate contracts323,774205,530Interest rate contracts155,17586,394Equity contracts18,13910,458Others $478$ 513Others $478$ 513Gothers $478$ 513Gothers $2,882$ 1,912Interest rate contracts $985$ 678Exchange rate contracts $985$ 678Equity contracts $508$ 219Others $17$ 15		2,173	1,739
Interest rate contracts $2,375$ $2,280$ Equity contracts $179$ $104$ Others $3$ $4$ $3,292$ $3,100$ Notional amounts of derivatives $323,774$ $205,530$ Exchange rate contracts $323,774$ $205,530$ Interest rate contracts $155,175$ $86,394$ Equity contracts $155,175$ $86,394$ Equity contracts $155,175$ $86,394$ Others $478$ $513$ Others $478$ $513$ d97,566 $302,895$ Credit risk weighted amounts $2,882$ $1,912$ Interest rate contracts $2,882$ $1,912$ Interest rate contracts $985$ $678$ Equity contracts $508$ $219$ Others $17$ $15$		705	740
Equity contracts $179$ $104$ Others $3$ $4$ $3,292$ $3,100$ Notional amounts of derivativesExchange rate contracts $323,774$ Interest rate contracts $155,175$ $86,394$ Equity contracts $18,139$ Others $478$ $513$ $497,566$ $302,895$ Credit risk weighted amountsExchange rate contracts $2,882$ Interest rate contracts $985$ $678$ Equity contracts $508$ $219$ Others $17$	•		
Others $3$ $4$ $3,292$ $3,100$ Notional amounts of derivatives Exchange rate contracts $323,774$ $205,530$ Interest rate contracts $323,774$ $205,530$ Interest rate contracts $155,175$ $86,394$ Equity contracts $18,139$ $10,458$ Others $478$ $513$ $497,566$ $302,895$ Credit risk weighted amounts $2,882$ $1,912$ Interest rate contracts $985$ $678$ Equity contracts $508$ $219$ Others $17$ $15$			
Notional amounts of derivativesExchange rate contracts323,774205,530Interest rate contracts155,17586,394Equity contracts18,13910,458Others478513497,566302,895Credit risk weighted amounts2,8821,912Interest rate contracts985678Equity contracts508219Others1715			
Notional amounts of derivativesExchange rate contracts323,774205,530Interest rate contracts155,17586,394Equity contracts18,13910,458Others478513497,566302,895Credit risk weighted amounts2,8821,912Interest rate contracts2,8821,912Interest rate contracts985678Equity contracts508219Others1715	Others		
Exchange rate contracts       323,774       205,530         Interest rate contracts       155,175       86,394         Equity contracts       18,139       10,458         Others       478       513         497,566       302,895         Credit risk weighted amounts       2,882       1,912         Interest rate contracts       985       678         Equity contracts       508       219         Others       17       15			3,100
Interest rate contracts       155,175       86,394         Equity contracts       18,139       10,458         Others       478       513         497,566       302,895       302,895         Credit risk weighted amounts       2,882       1,912         Interest rate contracts       985       678         Equity contracts       508       219         Others       17       15	Notional amounts of derivatives		
Interest rate contracts       155,175       86,394         Equity contracts       18,139       10,458         Others       478       513         497,566       302,895       302,895         Credit risk weighted amounts       2,882       1,912         Interest rate contracts       985       678         Equity contracts       508       219         Others       17       15	Exchange rate contracts	323,774	205,530
Others478513497,566302,895Credit risk weighted amounts Exchange rate contracts2,8821,912Interest rate contracts985678Equity contracts508219Others1715		155,175	86,394
497,566302,895Credit risk weighted amounts Exchange rate contracts2,8821,912Interest rate contracts985678Equity contracts508219Others1715	Equity contracts		
Credit risk weighted amountsExchange rate contracts2,882Interest rate contracts985Equity contracts508Others17	Others		
Exchange rate contracts2,8821,912Interest rate contracts985678Equity contracts508219Others1715		497,566	302,895
Exchange rate contracts2,8821,912Interest rate contracts985678Equity contracts508219Others1715	Credit risk weighted amounts		
Interest rate contracts985678Equity contracts508219Others1715		2,882	1,912
Others <u>17</u> <u>15</u>			
	Equity contracts	508	219
4,392 2,824	Others		
		4,392	2,824

The replacement costs and credit risk weighted amounts of the off-balance sheet exposures do not take into account the effects of bilateral netting arrangements.

#### (b) Capital Commitments

Capital commitments on purchase of property, plant and equipment outstanding as at 30<sup>th</sup> June and 31<sup>st</sup> December and not provided for in the accounts were as follows:

	<u>30/6/2011</u> HK\$ Mn	31/12/2010 HK\$ Mn
Expenditure authorised and contracted for	284	179
Expenditure authorised but not contracted for	289	298
	573	477

#### 30. Material Related Party Transactions

The Group maintains certain retirement benefit schemes for its staff. In the six month ended 30<sup>th</sup> June, 2011, the total amount of contributions the Group made to the schemes was HK\$63 million (six months ended 30<sup>th</sup> June, 2010: HK\$47 million).

The Group enters into a number of transactions with the Group's related parties, including its associates, and key management personnel and their close family members and companies controlled or significantly influenced by them. The transactions include accepting deposits from and extending credit facilities to them. All interest rates in connection with the deposits taken and credit facilities extended are under terms and conditions normally applicable to customers of comparable standing.

The interest received from and interest paid to the Group's related parties for the six months ended 30<sup>th</sup> June, 2011, outstanding balances of amounts due from and due to them at 30<sup>th</sup> June, 2011 and maximum outstanding balance of amounts due from and due to them for the six months ended 30<sup>th</sup> June, 2011 are aggregated as follows:

	•	Key management personnel		Associates	
	30/6/2011	30/6/2011 30/6/2010		30/6/2010	
	HK\$ Mn	HK\$ Mn	HK\$ Mn	HK\$ Mn	
Interest income	62	45	9	2	
Interest expense	33	7	-	-	
Amounts due from	8,777	6,002	974	1,266	
Amounts due to	6,856	5,319	4	4	
Maximum amounts due from	11,361	7,764	1,028	1,471	
Maximum amounts due to	10,863	9,277	4	16	

#### 31. Basis of Consolidation

Unless otherwise stated, all financial information contained in this interim results announcement is prepared according to the consolidation basis for accounting purposes.

The capital adequacy ratio and liquidity ratio of the Group are prepared according to the basis of consolidation for regulatory purposes. The main difference between the consolidation base for accounting and regulatory purposes is that the former includes the Bank and all its subsidiaries whereas the latter includes the Bank and only some of the Group's subsidiaries which mainly conduct banking business or other businesses incidental to banking business.

#### 32. Comparative Figures

As a result of the adoption of the amendments to HKAS 12, Income taxes, for the financial year ended 31<sup>st</sup> December, 2010, certain comparative figures have been adjusted to reflect the reduction in deferred tax liabilities arising from investment properties carried at fair value. Further details of this change in accounting policies are disclosed in Note (e).

The 2010 figures in Note 24 – Segment Reporting have been restated due to a change in the presentation of certain assets and liabilities within supporting units in Hong Kong for reporting to the Group's most senior executive management with effect from 2011.

The 2010 figures in the Supplementary Financial Information – (F) Currency Concentrations have been restated to better reflect, from a risk management point of view, the economic substance of certain classes of trades.

Certain other comparative figures have been restated to conform with the current period's presentation.

### 33. Statement of Compliance

The Interim Results together with the Supplementary Financial Information on pages 30 to 37 comply fully with the Banking (Disclosure) Rules issued by the Hong Kong Monetary Authority, the applicable disclosure provisions of the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited and HKAS 34 "Interim Financial Reporting" issued by the HKICPA in October 2004.

# SUPPLEMENTARY FINANCIAL INFORMATION

#### A. Capital Adequacy Ratio and Capital Base

(a) Capital adequacy ratio

	30/6/2011	30/6/2010	31/12/2010
	%	%	%
Capital adequacy ratio	12.6	13.8	13.2
Core capital adequacy ratio	9.4	10.3	9.8

Capital ratios were compiled in accordance with the Banking (Capital) Rules ("the Capital Rules") issued by the Hong Kong Monetary Authority under Section 98A of the Hong Kong Banking Ordinance for the implementation of the "Basel II" capital accord, which became effective on 1<sup>st</sup> January, 2007. In accordance with the Capital Rules, the Bank has adopted the foundation internal ratings-based approach for the calculation of the risk-weighted assets for credit risk, the internal models approach for the calculation of market risk and the standardised approach for operational risk.

The basis of consolidation for calculation of capital ratios under the Capital Rules follows the basis of consolidation for financial reporting with the exclusion of subsidiaries which are "regulated financial entities" (e.g. insurance and securities companies) as defined by the Capital Rules. Accordingly, the investment costs of these unconsolidated regulated financial entities are deducted from the capital base.

	30/6/2011	30/6/2010	31/12/2010
	HK\$ Mn	HK\$ Mn	HK\$ Mn
Core capital			
Paid up ordinary share capital	5,147	5,079	5,105
Share premium	9,403	9,288	9,331
Reserves	21,220	19,135	19,810
Profit and loss account	1,323	720	1,380
Non-controlling interests	3,726	3,727	3,557
Deduct: Goodwill	(1,658)	(1,659)	(1,658)
Net deferred tax assets	(460)	(347)	(399)
Other intangible assets	(27)	(28)	(27)
5	38,674	35,915	37,099
Less: Core capital items deductions	(3,461)	(3,756)	(3,593)
Total core capital	35,213	32,159	33,506
'	<u>`</u>	<i>i</i>	
Eligible supplementary capital			
Reserves attributable to fair value gains			
on revaluation of holdings of land and			
buildings	970	967	970
Revaluation reserves for fair value			
gains on revaluation of holdings of			
available-for-sale equities and debt			
securities	83	54	65
Unrealised fair value gains arising from			
holdings of equities and debt			
securities designated at fair value			
through profit or loss	78	119	197
Regulatory reserve for general banking			
risks	86	202	54
Collectively assessed impairment			
allowances	106	138	129
Surplus provisions	1,056	637	921
Perpetual subordinated debt	3,756	3,511	3,606
Term subordinated debt	9,294	8,946	9,280
	15,429	14,574	15,222
Less: Supplementary capital items	(0.404)		
deductions	(3,461)	(3,756)	(3,593)
Total supplementary capital	11,968	10,818	11,629
Total capital base	47,181	42,977	45,135
,	,	· · · · · ·	·

# B. Liquidity Ratio

	6 months ended 30/6/2011	6 months ended 30/6/2010	The year ended 31/12/2010
Average liquidity ratio for the	%	%	%
period	41.0	43.1	44.9

The average liquidity ratio for the period is the simple average of each calendar month's average liquidity ratio, which is computed on the consolidated basis as required by the Hong Kong Monetary Authority for its regulatory purposes, and is in accordance with the Fourth Schedule to the Hong Kong Banking Ordinance.

### C. Cross-border Claims

The information on cross-border claims discloses exposures to foreign counterparties on which the ultimate risk lies, and is derived according to the location of the counterparties after taking into account any transfer of risk. In general, such transfer of risk takes place if the claims are guaranteed by a party in a country which is different from that of the counterparty or if the claims are on an overseas branch of a bank whose head office is located in another country. Only regions constituting 10% or more of the aggregate cross-border claims are disclosed.

		30/6/2011				
	Banks and	Public				
	other financial	sector				
	institutions	entities	Others	Total		
	HK\$ Mn	HK\$ Mn	HK\$ Mn	HK\$ Mn		
People's Republic of China Asian countries, excluding	18,418	2,981	60,501	81,900		
People's Republic of China	20,134	4,062	17,759	41,955		
North America	10,269	304	11,147	21,720		
Western Europe	24,194	-	1,494	25,688		

	30/6/2010			
	Banks and	Public		
	other financial	sector		
	institutions	entities	Others	Total
	HK\$ Mn	HK\$ Mn	HK\$ Mn	HK\$ Mn
People's Republic of China Asian countries, excluding	11,789	2,127	46,615	60,531
People's Republic of China	19,093	3,214	13,540	35,847
North America	10,441	225	10,241	20,907
Western Europe	39,280	-	2,014	41,294

	31/12/2010			
	Banks and other financial	Public sector		
	institutions	entities	Others	Total
	HK\$ Mn	HK\$ Mn	HK\$ Mn	HK\$ Mn
People's Republic of China Asian countries, excluding	17,270	2,153	56,083	75,506
People's Republic of China	23,537	3,047	16,128	42,712
North America	8,035	210	11,273	19,518
Western Europe	29,620	-	4,802	34,422

# D. Non-bank Mainland Exposures

The total direct non-bank Mainland exposures and the individual impairment allowances are as follows:

	30/6/2011			
	On-balance	Off-balance		Individual
	sheet	sheet		impairment
	exposure	exposure	Total	allowance
	HK\$ Mn	HK\$ Mn	HK\$ Mn	HK\$ Mn
Type of counterparties				
Mainland entities	166,448	50,746	217,194	32
Companies and individuals outside the Mainland where the credit is				
granted for use in the Mainland	23,869	2,807	26,676	4
Other counterparties the exposures to whom are considered to be non-				
bank Mainland exposures	14,084	1,566	15,650	-
Total	204,401	55,119	259,520	36

	30/6/2010			
	On-balance	Off-balance		Individual
	sheet	sheet		impairment
	exposure	exposure	Total	allowance
	HK\$ Mn	HK\$ Mn	HK\$ Mn	HK\$ Mn
Type of counterparties				
Mainland entities	114,256	23,834	138,090	31
Companies and individuals outside the				
Mainland where the credit is				
granted for use in the Mainland	21,045	2,441	23,486	8
Other counterparties the exposures to				
whom are considered to be non-				
bank Mainland exposures	9,641	402	10,043	
Total	144,942	26,677	171,619	39

	31/12/2010				
	On-balance	Off-balance		Individual	
	sheet	sheet		impairment	
	exposure	exposure	Total	allowance	
	HK\$ Mn	HK\$ Mn	HK\$ Mn	HK\$ Mn	
Type of counterparties					
Mainland entities	136,500	41,863	178,363	31	
Companies and individuals outside the Mainland where the credit is					
granted for use in the Mainland	36,223	2,631	38,854	5	
Other counterparties the exposures to whom are considered to be non-					
bank Mainland exposures	12,660	102	12,762	-	
Total	185,383	44,596	229,979	36	

### E. Overdue, Rescheduled and Repossessed Assets

#### (a) Overdue and rescheduled advances

	30/6/2011		30/6	30/6/2010		31/12/2010	
-		% of total		% of total		% of total	
		advances to		advances to		advances to	
	HK\$ Mn	customers	HK\$ Mn	customers	HK\$ Mn	customers	
Advances to customers overdue for							
<ul> <li>6 months or less but over 3 months</li> </ul>	141	0.0	173	0.1	98	0.0	
<ul> <li>1 year or less but over 6 months</li> </ul>	42	0.0	81	0.0	139	0.0	
- Over 1 year	184	0.1	329	0.1	159	0.1	
	367	0.1	583	0.2	396	0.1	
Rescheduled advances to customers	389	0.1	452	0.2	443	0.2	
Total overdue and rescheduled advances	756	0.2	1,035	0.4	839	0.3	
Secured overdue advances	230	0.1	350	0.1	220	0.1	
Unsecured overdue advances	137	0.0	233	0.1	176	0.1	
Market value of security held against secured overdue advances	588		1,948		561		
Individual impairment allowance made on loans overdue for more than 3 months	117		202		148		

Loans and advances with a specific repayment date are classified as overdue when the principal or interest is overdue and remains unpaid at the period-end. Loans repayable by regular instalments are treated as overdue when an instalment payment is overdue and remains unpaid at period-end. Loans repayable on demand are classified as overdue either when a demand for repayment has been served on the borrower but repayment has not been made in accordance with the demand notice, and/or when the loans have remained continuously outside the approved limit advised to the borrower for more than the overdue period in question.

An asset considered as an eligible collateral should generally satisfy the following:

- (a) The market value of the asset is readily determinable or can be reasonably established and verified;
- (b) The asset is marketable and there exists a readily available secondary market for disposing of the asset;
- (c) The Bank's right to repossess the asset is legally enforceable and without impediment; and
- (d) The Bank is able to secure control over the asset if necessary.

The two main types of "Eligible Collateral" are as follows:

- (i) "Eligible Financial Collateral" mainly comprises cash deposits and shares.
- (ii) "Eligible Physical Collateral" mainly comprises land and buildings, vehicles and equipment.

When the Bank's clients face financial difficulties and fail to settle their loans, depending on different situations, the Bank usually takes the following actions to recover the debt:

- (a) Debt Rescheduling / Restructuring
- (b) Enforcement of security
- (c) Legal Action
- (d) Recovery via Debt Collector

There were no advances to banks and other financial institutions which were overdue for over 3 months as at 30<sup>th</sup> June, 2011, 30<sup>th</sup> June, 2010 and 31<sup>st</sup> December, 2010; nor were there any rescheduled advances to banks and other financial institutions on these three dates.

#### (b) Other overdue and rescheduled assets

		30/06/2011	
	Accrued	Debt	Other
	interest	securities	assets*
	HK\$ Mn	HK\$ Mn	HK\$ Mn
Other assets overdue for			
<ul> <li>6 months or less but over 3 months</li> </ul>	-	-	-
<ul> <li>1 year or less but over 6 months</li> </ul>	-	-	-
- Over 1 year	-	-	-
	-	-	-
Rescheduled assets	-		4
Total other overdue and rescheduled assets	-	-	4
	Accrued interest HK\$ Mn	Debt securities HK\$ Mn	Other assets* HK\$ Mn
Other assets overdue for			
<ul> <li>6 months or less but over 3 months</li> </ul>	-	-	-
- 1 year or less but over 6 months	-	-	5
- Over 1 year	-	-	
Deach adult discussion	-	-	5
Rescheduled assets		-	<u>-</u>
Total other overdue and rescheduled assets			5
		31/12/2010	
	Accrued	Debt	Other
	• • •		

	Accrued interest	Debt securities	Other assets*
	HK\$ Mn	HK\$ Mn	HK\$ Mn
Other assets overdue for - 6 months or less but over 3 months - 1 year or less but over 6 months - Over 1 year	-	-	5
			5
Rescheduled assets	-	-	
Total other overdue and rescheduled assets	-	-	5

\* Other assets refer to trade bills and receivables.

#### (c) Repossessed assets

	30/6/2011 HK\$ Mn	30/6/2010 HK\$ Mn	31/12/2010 HK\$ Mn
Repossessed land and buildings	6	75	8
Repossessed vehicles and equipment	-	-	-
Total repossessed assets	6	75	8

The amount represents the estimated market value of the repossessed assets as at  $30^{th}$  June, 2011,  $30^{th}$  June, 2010 and  $31^{st}$  December, 2010.

### F. Currency Concentrations

The net positions or net structural positions in foreign currencies are disclosed when each currency constitutes 10% or more of the respective total net position or total net structural position in all foreign currencies. The net option position is calculated on the basis of delta-weighted positions of all foreign exchange options contracts.

	30/6/2011 HK\$ Mn				
	USD CNY Others Total				
Spot assets	97,347	249,750	56,593	403,690	
Spot liabilities	(98,164)	(205,898)	(59,215)	(363,277)	
Forward purchases	114,317	72,871	10,186	197,374	
Forward sales	(110,591)	(107,919)	(5,666)	(224,176)	
Net options position	32		63	95	
Net long non-structural position	2,941	8,804	1,961	13,706	

	30/6/2010 HK\$ Mn				
	USD	CNY	Others	Total	
Spot assets	89,760	143,385	47,860	281,005	
Spot liabilities	(76,915)	(132,925)	(55,631)	(265,471)	
Forward purchases	72,306	66,483	20,971	159,760	
Forward sales	(83,120)	(68,100)	(11,349)	(162,569)	
Net options position	(39)		(44)	(83)	
Net long non-structural position	1,992	8,843	1,807	12,642	

	31/12/2010 (Restated) HK\$ Mn				
	USD	CNY	Others	Total	
Spot assets	94,806	192,680	50,424	337,910	
Spot liabilities	(84,212)	(172,452)	(53,480)	(310,144)	
Forward purchases	148,090	94,932	12,559	255,581	
Forward sales	(156,605)	(108,056)	(8,196)	(272,857)	
Net options position	154		(10)	144	
Net long non-structural position	2,233	7,104	1,297	10,634	

	30/6/2011 HK\$ Mn					
	USD	CNY	Others	Total		
Net structural position	2,579	8,422	774	11,775		
		30/6/2 HK\$				
	USD	CNY	Others	Total		
Net structural position	2,470	6,667	629	9,766		
	31/12/2010 HK\$ Mn					
	USD	CNY	Others	Total		
Net structural position	2,467	6,855	727	10,049		

#### INTERIM DIVIDEND

The Directors are pleased to declare an interim dividend of HK\$0.43 (2010: HK\$0.38) per share for the six months ended 30<sup>th</sup> June, 2011. The interim dividend will be paid in cash with an option to receive new, fully paid shares in lieu of cash, to shareholders whose names appear on the Register of Members at the close of business on Thursday, 25<sup>th</sup> August, 2011. Details of the scrip dividend and the election form will be sent to shareholders on or about Thursday, 25<sup>th</sup> August, 2011. The scrip dividend scheme is conditional upon the Listing Committee of The Stock Exchange of Hong Kong Limited granting the listing of and permission to deal in the new shares to be issued under the scrip dividend scheme. The dividend warrants and the share certificates for the scrip dividend will be sent to shareholders by ordinary mail on or about Monday, 19<sup>th</sup> September, 2011.

# **CLOSURE OF REGISTER OF MEMBERS**

The Register of Members of the Bank will be closed on Wednesday, 24<sup>th</sup> August, 2011 and Thursday, 25<sup>th</sup> August, 2011. In order to qualify for the above interim dividend, all transfer documents should be lodged for registration with Tricor Standard Limited, 26<sup>th</sup> Floor, Tesbury Centre, 28 Queen's Road East, Hong Kong, by 4:00 p.m. on Tuesday, 23<sup>rd</sup> August, 2011.

#### FINANCIAL REVIEW

#### Financial Performance

For the first six months of 2011, the Group achieved a profit attributable to owners of the parent of HK\$2,711 million, representing an increase of HK\$611 million or 29.1%, compared to the HK\$2,100 million earned in the same period last year. Basic earnings per share were HK\$1.24. Return on average equity and return on average assets were 11.9% and 1.0%, respectively.

As a result of sustained growth in the Bank's loan portfolio in the first six months of 2011, the Group's net interest income increased by HK\$731 million, or 19.9%, to HK\$4,400 million. Net fee and commission income rose by HK\$349 million, or 25.7%, to HK\$1,706 million, while overall non-interest income increased by HK\$495 million, or 28.4%.

Total operating expenses increased by 16.1% to HK\$3,802 million, as the Group continued to invest in support of future growth. However, as a result of the strong income growth in the first half of 2011, the cost-to-income ratio fell to 57.3% from 62.0% for 2010.

Operating profit before impairment losses was HK\$2,836 million, an increase of HK\$699 million, or 32.7%, as compared to the corresponding period in 2010.

The charge for impairment losses on loans and advances decreased by HK\$190 million, or 126.5%, to HK\$40 million write back, reflecting the improving credit quality and economic environment, as well as the Bank's effort to manage credit risk. Total impairment losses decreased by HK\$187 million, or 111.3%.

Operating profit after impairment losses was HK\$2,855 million, an increase of 45.0%.

The Bank recorded a net profit on disposal of fixed assets of HK\$132 million, mainly due to disposal of several surplus properties in Mainland China. The Bank also recorded a valuation gain on investment properties of HK\$285 million, due to the buoyant property market. The Group shared after-tax profits from associates of HK\$202 million.

After accounting for income taxes, profit after taxation rose to HK\$2,757 million, or 28.9%, compared to the HK\$2,139 million recorded in the corresponding period in 2010. Profit attributable to owners of the parent rose to HK\$2,711 million, an increase of 29.1%.

## **Financial Position**

Total consolidated assets of the Group rose by HK\$64,749 million, or 12.1%, during the first half of 2011. Gross advances to customers increased by 5.2% to HK\$312,491 million. Total equity increased to HK\$50,948 million, up 4.7%.

Total deposits grew by 10.8% to HK\$471,238 million, while total deposits from customers rose by 9.4% to HK\$459,326 million. Demand deposits and current account balances decreased by HK\$6,965 million, or 11.7%, compared to the balance at year-end 2010. Savings deposits decreased by HK\$2,211 million, a decrease of 2.7%, while time deposits increased to HK\$326,437 million, an increase of 17.5%, when compared with the year-end position.

After taking into account all certificates of deposit issued, the loan-to-deposit ratio was 66.3% at the end of June 2011. This compares to a loan-to-deposit ratio of 69.8% at the end of 2010.

In the first half of 2011, BEA issued HKD and USD fixed rate certificates of deposit with a face value of HK\$1,335 million and US\$356.3 million respectively, HKD, USD and GBP floating rate certificates of deposit with a face value of HK\$290 million, US\$60 million and GBP30 million respectively and HKD, USD and SGD zero coupon certificates of deposit with a face value of HK\$1,215 million, US\$432.45 million and SGD15 million respectively. The Bank redeemed a quantity of certificates of deposit amounting to HK\$3,682 million equivalent upon maturity.

At the end of June 2011, the face value of the outstanding certificates of deposit issued was HK\$11,941 million, with a carrying amount equal to HK\$11,912 million.

# Maturity Profile of Certificates of Deposit Issued

As at 30<sup>th</sup> June, 2011 (All expressed in millions of dollars)

		Total	Year of Maturity					
	<u>Currency</u>	Face <u>Value</u>	<u>2011</u>	<u>2012</u>	<u>2013</u>	<u>2014</u>	<u>2015</u>	<u>2016</u>
Floating Rate Certificates of Deposit								
Issued in 2010	HKD	50	50					
Issued in 2010	USD	60		20	40			
Issued in 2011	HKD	290		190	100			
Issued in 2011	USD	60	50		10			
Issued in 2011	GBP	30		30				
Fixed Rate (Note) Certificates of Deposit								
Issued in 2010	HKD	966		535			431	
Issued in 2010	USD	40	40					
Issued in 2011	HKD	1,335		500		290	100	445
Issued in 2011	USD	324	174	120		10		20
Zero Coupon Certificates of Deposit	-							
Issued in 2007	USD	140			40	50	50	
Issued in 2011	HKD	1,215	830	385		- •		
Issued in 2011	USD	354	354					
Issued in 2011	SGD	15	15					

Total Certificates of							
Deposit issued in							
HKD equivalent	11,941	5,788	3,075	800	757	920	601

Note:

Associated interest rate swaps have been entered for long term Fixed Rate Certificates of Deposit

At the end of June 2011, the face value of the outstanding loan capital issued was HK\$13,095 million equivalent, with a carrying amount equal to HK\$ 12,969 million.

# Maturity Profile of Loan Capital

As at 30<sup>th</sup> June, 2011 (All expressed in millions of dollars)

			Total	Year of Maturity		turity
		<u>Currency</u>	Face Value	<u>2017</u>	<u>2020</u>	<b>Perpetual</b>
Issued in 2007	Note 1	GBP	300			300
Issued in 2007	Note 2	USD	600	600		
Issued in 2010		USD	600		600	
Total Loan Capital issu HKD equivalent	ued in		13,095	4,669	4,669	3,757

Notes:

1. Callable on 21<sup>st</sup> March, 2012 and on each interest payment date thereafter

2. Callable on 22<sup>nd</sup> June, 2012

In the first half of 2011, BEA issued CNY fixed rate debt securities with a face value of CNY 2,000 million.

At the end of June 2011, the face value of the outstanding of other debt securities issued was HK\$7,474 million equivalent, with a carrying amount equal to HK\$ 7,466 million.

#### Maturity Profile of Other Debt Securities Issued

As at 30<sup>th</sup> June, 2011 (All expressed in millions of dollars)

		Total	Year of Maturity			
	<u>Currency</u>	Face Value	<u>2011</u>	<u>2012</u>	<u>2013</u>	
Floating Rate						
Issued in 2010	GBP_	20		20		
Fixed Rate						
Issued in 2009	CNY	4,000	4,000			
Issued in 2011	CNY_	2,000			2,000	
Total Other Debt Securities issued in HKD equivalent	_	7,474	4,816	250	2,408	

#### **OPERATIONS REVIEW**

The major world economies turned in a lacklustre performance in the first six months of 2011, as housing prices declined further and job growth remained poor in the US, sovereign debt concerns weighed over the Eurozone, and Japan suffered from the aftershock of the earthquake, tsunami, and nuclear disasters. However, the Asian region (excluding Japan) was one of the few bright spots in the global economy, with overall growth projected to reach 7% this year.

The Hong Kong economy has been part of the Asia Pacific success story, achieving solid growth with double-digit rises in exports and retail sales. Property prices also maintained a rising trend. In the first six months, the total value of property transactions was 19% higher than in the same period last year.

Driven by strong domestic demand and robust exports, China continued to be the region's economic powerhouse. GDP grew by 9.6% in the first half of 2011 from a year earlier. However, inflation rose above target levels, with the Consumer Price Index ("CPI") jumping from a year-on-year rate of 1.5% in January 2010 to 6.4% in June 2011.

This jump in the CPI brought renewed action by the Central Government to restrict credit expansion in an attempt to rein in inflation. The People's Bank of China ("PBOC") increased the reserve requirement ratio six times and Renminbi ("RMB") base rates twice during the first half of 2011. These actions have achieved the desired effect. New RMB loans totalled RMB4,170 billion in the first six months of this year, 9.9% less than in the same period in 2010.

During the period under review, The Bank of East Asia ("BEA") and its wholly-owned, Mainland-incorporated subsidiary, The Bank of East Asia (China) Limited ("BEA China") focused on enhancing their ability to serve customers throughout Greater China. Having effectively positioned themselves to capture opportunities in the region, BEA and BEA China recorded healthy growth in the first half of 2011. As of 30<sup>th</sup> June, 2011, the BEA Group's total loans to customers and trade bills grew by 11.1%, while customer deposits rose by 9.4% over the figures reported at the end of 2010.

## Recognition

During the first six months of 2011, the BEA Group received a number of awards in recognition of its exceptional performance:

- "2011 Best SME's Partner Award" organised by The Hong Kong General Chamber of Small and Medium Business Limited (for the fourth consecutive year);
- Metro Finance's "Hong Kong Leaders' Choice Excellent Brand of Mobile Banking Award 2011";
- "Citation for Excellence Finance & Investment Category" as part of the "*TVB* Most Popular TV Commercial Awards 2011" programme;
- MasterCard Worldwide's "The Highest Growth Rate in 2010 Number of Open Cards in Hong Kong – Champion", "The Highest Growth Rate in 2010 Premium Product Cardholder Spending in Hong Kong – Champion", "The Highest Growth Rate in 2010 Cardholder Spending in Hong Kong – Champion", and "The Highest Growth Rate in 2010 Merchant Purchase Volume in Hong Kong – 2<sup>nd</sup> Runner Up"; and
- Visa's "Lowest Chargeback-to-Sales Ratio Award" in the 2010 Service Quality Performance Awards Program (for the second consecutive year).

During the period under review, BEA China earned the following distinctions:

- "2010 Most Innovative Product Award" for the Bull Bear Series of Investment Financial Products by *Money Weekly* and Amoney.com.cn;
- "2010 Most Personalised Internet Banking Award" by *China Times* in its 2010 Golden Cicada Award Ceremony; and
- "2010 Market Development Contribution to UnionPay Classic Card Award" by China UnionPay.

## Business – Hong Kong

As of 30<sup>th</sup> June, 2011, the Bank's total loans to customers and trade bills grew by 13.1%, while customer deposits rose by 5.5% compared to the figures reported at the end of 2010.

## Corporate and Commercial Banking

Corporate demand for credit remained strong in the first half of 2011 amid a generally tighter liquidity environment. As a result, BEA enjoyed better control over pricing while also exercising stringent control of credit risk. The Bank's corporate loan and trade bills portfolio grew by 21% in the six months to the end of June 2011. The impaired loan ratio remained very low.

BEA actively developed its RMB-related business and extended its services to more enterprises with operations on the Mainland. Taking advantage of China's continued economic growth and the strength of the Group's Hong Kong base and growing Mainland franchise, BEA expanded its trade finance portfolio and increased the sale of related treasury products and services. As a gauge of the importance of China as a business driver, business deriving from BEA China amounted to more than 30% of the Bank's corporate and commercial loan and trade finance portfolio at the end of the interim period. In addition to trade-related and loan business, BEA also served as a receiving bank for the first RMB-denominated initial public offering ("IPO") in Hong Kong and provided facilities for subscription.

The commencement of a number of major infrastructure projects and the busy property development and construction markets helped fuel loan demand by local corporate customers. BEA maintained a strong presence in the syndicated loan market, and was very active in arranging club deal facilities and bilateral facilities. The latter typically carry a higher profit margin, and allowed BEA to improve the return on its corporate loan portfolio.

BEA has long been recognised for its commitment to small and medium-sized enterprises ("SMEs"). The Bank is a Participating Bank in the SME Financing Guarantee Scheme operated by The Hong Kong Mortgage Corporation ("HKMC"). Further, the Bank's "Business Ready Cash" programme continued to be well received by SME customers, with the loan portfolio growing by 19% since the end of last year.

#### Retail Banking

In the first six months of 2011, the Bank opened two new branches including Shun Tak Centre Branch in Sheung Wan and Tsuen Wan Fou Wah Centre Branch, as well as four SupremeGold Centres. To enhance the Bank's network coverage, two branches were relocated to more prominent locations. The Bank also opened four i-Financial Centres during the period under review. As of 30<sup>th</sup> June, 2011, BEA operated a total of 88 branches, 59 SupremeGold Centres, and four i-Financial Centres in Hong Kong.

In the first half of 2011, BEA launched promotional programmes for SupremeGold Accounts and RMB time deposits and exchange. The programmes were well received by the market, and by 30<sup>th</sup> June, 2011, the Bank recorded double-digit growth in the number of new SupremeGold Accounts and RMB deposits compared with the end of 2010. In addition, BEA

met the growing demand for RMB services by introducing RMB CHATS and RMB payroll services via Cyberbanking and Corporate Cyberbanking.

The Bank aggressively courted new auto payroll business during the period, launching two separate campaigns, one in February and one in May. As a result of the two campaigns, the Bank acquired a substantial number of new auto payroll customers in the first half of the year.

BEA rolled out a new SupremeGold World MasterCard and launched several campaigns to encourage card spending and usage in the first half of the year, recording a double-digit rise in credit card sales. In addition, the Bank's merchant acquiring business achieved higher-thanmarket growth in sales volume, while ongoing efforts to develop consumer lending business resulted in double-digit growth in the loan portfolio year on year.

Following the introduction of new measures by the Hong Kong government to cool the property market, the number of home sales transactions fell during the first six months of 2011. This impacted the Bank's mortgage business. Competition in the mortgage lending business remained intense. Funding costs rose, leading the Bank to increase its mortgage rate to the upper market range in the second quarter of 2011 to protect its interest margin.

The Bank worked closely with the HKMC in the development of the Reverse Mortgage Programme. This pilot scheme, which aims to provide steady income for senior citizens while allowing them to continue to enjoy their homes, was successfully rolled out on 11<sup>th</sup> July, 2011. BEA was one of the first banks to participate in the scheme.

The Bank introduced additional features to its iPhone application in May 2011, including an enhanced stock trading function, new consumer and property loan functions, and "One Touch" service hotlines. Following the introduction of these enhancements, BEA recorded an increase of nearly 51% in the download of the application and more than 34% in the number of mobile banking users compared with the end of 2010.

To enhance public awareness of its comprehensive mobile banking services, BEA launched a new print and television campaign in the first half of the year based on the message "BEA extends your reach with banking at your fingertips". Targeting the young adult segment, these campaigns, including an innovative online interactive game and lucky draw, have strengthened BEA's standing among the younger generation.

#### Insurance and MPF Services

BEA Life Limited ("BEA Life"), the wholly-owned life insurance arm of the Bank, recorded 82% year-on-year rise in new premium income. Responding to continuing customer demand for short-term savings products with guaranteed returns, BEA Life launched the third series of its 2-Year Fast Savings Insurance plan and SmartSaver RMB Insurance in January and February, respectively. Both plans were among the most popular life insurance products sold at BEA branches.

Blue Cross (Asia-Pacific) Insurance Limited ("Blue Cross"), the Group's general insurance arm, registered solid growth in the first half of 2011. The group medical insurance business saw a 14% increase in premium income compared to the same period last year. Online travel insurance sales continued to deliver impressive results, achieving a 31% gain, year on year.

Bank of East Asia (Trustees) Limited ("BEA Trustees") registered satisfactory performance in its MPF business in the first half of 2011. The total number of MPF members grew to more than 490,000, with over 35,000 new members joining the schemes during the first six months of 2011. Total assets under management exceeded HK\$13 billion at the end of June 2011.

In January 2011, BEA Trustees launched a Transfer-in Promotion, to encourage new and existing MPF customers to transfer accrued benefits held in other MPF accounts to the BEA (MPF) Master Trust Scheme. In preparation for the Employee Choice Arrangement, which the Mandatory Provident Fund Schemes Authority is expected to launch in the second half of

2012, BEA Trustees enhanced its competitiveness by lowering the management fees of selected MPF constituent funds by over 30% with effect from June 2011. In addition, BEA Trustees plans to add new constituent funds to its existing MPF schemes and launch a new Master Trust Scheme in December 2011.

#### Investment Services

BEA introduced a new option-embedded deposit during the period under review to cater to investors hoping to benefit from appreciation in the value of the RMB. This currency-linked deposit ties the performance of the RMB to other major currencies.

Responding to growing demand for a wider range of investment opportunities in RMB and other major Asian currencies, the Bank introduced a number of RMB fixed income mutual funds in March, and re-launched the BEA Union Investment Asian Bond and Currency Fund in June. The Bank's mutual fund business enjoyed a 36% increase in turnover and a 31% increase in revenue in the first six months of 2011, as compared with the same period in 2010.

## Private Banking and Trust & Fiduciary Services

Private Banking customers continued to adopt a cautious approach to investment in the first half of 2011, preferring simple flow products. However, Private Banking did observe a healthy pick-up in the mutual fund business. RMB-denominated offshore bonds, both high grade and high yield, and related products have become increasingly popular. Steady income was also recorded in insurance business, reflecting customers' increasing awareness of the need for asset protection and estate planning. Compared to the end of 2010 assets under management grew by 26% as of 30<sup>th</sup> June, 2011, exceeding projections.

Capitalising on its extensive branch network and strong customer base, BEA successfully increased the number of private and corporate trust clients by 16% in the six months ended June 2011.

## **Broking Operations**

Stock markets continued to be volatile in the first half of 2011. Market prospects were clouded not only by uncertainty over the Federal Reserve's quantitative easing measures, but also by the earthquake in Japan and the Greek debt debacle. Commission income derived from securities and futures broking operations dropped slightly when compared with the same period last year, while interest income from financing of subscriptions for new share issues also fell due to lukewarm investor sentiment on the back of the lacklustre performance of IPOs in general.

In the first half of 2011, the Bank further expanded its retail outlet network, and upgraded its electronic platform to help customers trade with greater ease via both smartphones and computers.

#### Business – Greater China ex-Hong Kong

#### Mainland China Operations

During the first half of 2011, the Central Government imposed increasingly strict monetary controls in order to combat inflation and rein in rising property prices. Despite the challenges posed by the complex operating environment, BEA China sustained its growth momentum during the period under review. As of 30<sup>th</sup> June, 2011, BEA China's total loans outstanding and deposits had increased by 6.6% and 15%, respectively, over the figures reported at the end of 2010.

BEA China continued to expand its branch network in the first six months of 2011, opening Harbin Branch, Chengdu Wuhou Sub-branch, Jiangmen Sub-branch, and Beijing Jinrongjie

Sub-branch. BEA China will open its sixth cross-location sub-branch in Dongguan later this year. In view of the close economic ties between Hong Kong and Guangdong Province, BEA China plans to open additional "cross-location" sub-branches to enhance its ability to serve its customers and their diverse needs throughout the Pearl River Delta region.

BEA China also opened two new 24-hour self-service banking centres in Dalian and Hangzhou, bringing the total number of self-service centres to 12.

As of the end of June 2011, BEA China operated 22 branches, 71 sub-branches, 12 24-hour self-service banking centres and over 410 Automatic Teller Machines on the Mainland. In addition to BEA China's network, BEA operates a branch in Shanghai, representative offices in Fuzhou and Dongguan, and a rural bank in Fuping County, Weinan City in Shaanxi Province. With 98 outlets in 30 cities, BEA and BEA China operate one of the most extensive networks of any foreign bank operating on the Mainland.

BEA China expanded its loan portfolio prudently during the first half of 2011, while also focusing on developing its deposit base. The loan-to-deposit ratio reached 72% as of the end of June 2011, well on track to meet the 75% loan-to-deposit ratio required by the China Banking Regulatory Commission ("CBRC") by the end of the third quarter of this year.

Having received approval from the PBOC and CBRC to issue RMB financial bonds with an issue size of up to RMB5 billion in China's interbank bond market, BEA China completed the issue of its first batch of RMB financial bonds (the "Bonds") in an aggregate principal amount of RMB2 billion in the Mainland's interbank bond market on 18<sup>th</sup> March, 2011. The interest rate for the Bonds was fixed at 4.39% per annum, with a term of two years. The Bonds issue provided BEA China with an effective funding source, and improved its asset and liability structure. BEA China will issue the remaining RMB3 billion in bonds to the market at an opportune time in the future.

#### Taiwan and Macau Operations

In January 2011, BEA received approval from the Banking Bureau of the Financial Supervisory Commission ("FSC"), Executive Yuan, Republic of China to conduct trust business in Taiwan. BEA's Taipei Branch began providing trust services for real estate projects in the first half of the year.

In January, the Securities and Futures Bureau ("SFB") of the FSC granted approval to BEA Wealth Management Services (Taiwan) Limited ("BEAWMS"), BEA's wholly-owned subsidiary, to conduct wealth management business under trust. Service is expected to commence in the second half of 2011. Furthermore, SFB approved BEAWMS' application to set up a branch office in Taichung and a sales office in Taipei in May 2011. The two new offices are scheduled to open by the end of this year, and will bring the total number of BEAWMS offices to three.

In April 2011, BEA's Macau Branch expanded its product range to include unit trusts, as well as equity-linked and currency-linked investment products. The Branch and the four subbranches in Macau will continue to work closely with BEA China to meet the needs of both personal and corporate customers in and around the Macau SAR for cross-border RMB banking services.

#### Business – International

Continuing the growth momentum of 2010, BEA's international operations recorded strong earnings in the first half of 2011. Operations in Singapore, the UK, and the US all registered satisfactory growth in operating as well as after-tax profit on a year-on-year basis.

BEA's Singapore Branch recorded double-digit growth in loan assets and revenue, underpinned by strong economic fundamentals in the country as well as robust trade activities between China and Singapore. In the second half of the year, the Bank will further extend its reach in Singapore and Malaysia by offering an enhanced product portfolio; launching a new

marketing campaign to raise brand awareness and knowledge of BEA's capabilities in China; and forging closer cooperation with BEA's affiliate and strategic partner, AFFIN Holdings Berhad.

Riding on the strong interest in UK properties from Hong Kong and Asian investors, BEA's London branch continued its strong momentum in the mortgage business and achieved satisfactory performance in the first six months of this year.

BEA's US operations continued to make progress in the face of a persistently weak domestic economic environment. BEA achieved a strong rebound in after-tax profit through improved margins and rigorous cost control measures, as well as through substantial growth in deposits. In addition, the Bank's US asset quality and impaired loan ratio further improved from its position at the end of 2010.

In January 2011, the Bank entered into a share sale and purchase agreement with Industrial and Commercial Bank of China Limited ("ICBC") on the disposal of BEA's 80% stake in The Bank of East Asia (U.S.A.) N.A. to ICBC. The transaction is in progress and pending regulatory approval. Following the completion of the disposal, BEA will revamp its US strategies and re-focus on the wholesale banking business through its branches in New York and Los Angeles.

## **Other Subsidiaries**

## Credit Gain Finance Company Limited

Despite intense market competition, Credit Gain Finance Company Limited ("Credit Gain") achieved double-digit loan growth in the first half of 2011. In June, Credit Gain became the first company in Hong Kong to launch Android and iPhone mobile applications targeted at the subprime loan market. The Company will continue to maintain a high profile in the marketplace and enhance product value with the aim of increasing market share and reinforcing the Credit Gain brand.

## Tricor Holdings Limited

Tricor Holdings Limited ("Tricor") achieved 12% growth in gross revenue, although rising operating costs slightly reduced its net margin. During the first half of the year, Tricor continued to expand its global network and acquired a reputable corporate services firm in Japan in May 2011. Japan represents a significant professional services market in Asia and the new establishment enables Tricor to assist clients venturing into the Japanese market. Tricor, together with leading share registration services providers in the UK and Australia, established a strategic alliance called Global Share Alliance in June 2011 to facilitate the provision of share registration and investor services across markets.

## BEA Union Investment Management Limited

As of 30<sup>th</sup> June, 2011, BEA Union Investment Management Limited ("BEA Union Investment") recorded a 5.24% increase in assets under management over the figure reported on 31<sup>st</sup> December, 2010, as the Company continued to offer diversified solutions in the areas of equity, fixed income, and multi-asset investment. In the first half of 2011, BEA Union Investment enhanced the BEA Union Investment Asian Bond and Currency Fund by enabling investors to receive interest income more frequently, in either US or Hong Kong dollars. Moreover, BEA Union Investment continued to diversify its retail distribution channels in Hong Kong and to expand institutional businesses in the Greater China market.

# **Operations Support**

## Property Redevelopment

Redevelopment of the site at 31-37 Des Voeux Road Central is progressing well. Upon completion in the second quarter of 2013, the new office building will stand 27 storeys high and will provide more than 86,000 square feet of office space, with a BEA Branch located on the ground floor.

# Our People

As of 30<sup>th</sup> June, 2011, the BEA Group was supported by 11,643 employees:

Hong Kong	5,611
Greater China ex-Hong Kong	4,814
International	1,218
Total	11,643

With the improving economic and business environment, the Bank has continued to face intense competition to secure and retain high calibre professionals. To attract quality candidates and maintain a stable workforce, the Bank regularly reviews its human resources policies and remuneration packages.

As a responsible, family-friendly employer, BEA adopts best market practices to ensure that its policies and practices promote a positive, healthy working environment. The Bank also keeps abreast of the regulatory landscape. For example, the Bank adopted the Compliance Monitoring System to ensure that it fulfils all of its obligations under the Hong Kong Minimum Wage Ordinance, which went into effect on 1<sup>st</sup> May, 2011.

The Bank has further enhanced its training programmes to ensure that employees are equipped to effectively handle the demands and challenges of today's competitive and increasingly regulated business environment.

## **Corporate Social Responsibility**

BEA actively supports charitable organisations and community services. During the first half of 2011, the Bank pledged HK\$5 million to the Hong Kong Red Cross ("HKRC") for the construction of a new blood collection centre at the HKRC's planned new headquarters in West Kowloon. The Bank also mobilised staff members to serve as volunteers for events including an educational outing for 40 children organised by the Bank and S.K.H. St. Christopher's Home in May 2011.

The Bank of East Asia Charitable Foundation ("BEA Foundation") together with "la Caixa" Foundation, continued to support the "Palliative Care in Residential Care Homes for the Elderly" programme managed by The Salvation Army Hong Kong and Macau Command ("The Salvation Army"). The Salvation Army completed remodelling work on a third palliative care ward in the Hoi Tai Residence for Senior Citizens in Mongkok in May 2011, following the completion of two wards in Yuen Long and Shatin in early 2011.

## **Future Prospects**

While the prospects for the future are clouded by weak US economic performance, European sovereign debt problems, political unrest in the Arab world, and upward pressure on oil prices, BEA remains cautiously optimistic on the outlook for the remainder of 2011 given generally good conditions in China and the region.

Throughout Greater China, BEA will continue to focus on optimising business and cost structures, attracting deposits, refining the loan and deposit mix, and expanding treasury operations. In addition, the Bank will step up efforts to explore new business opportunities in line with the "China-Hong Kong Link" initiative by leveraging and exploiting the synergies of the Group's extensive networks in Hong Kong, Mainland China, and Southeast Asia.

To further improve operating efficiency, the Bank will continue to streamline back-office functions and encourage customers to adopt electronic banking services. BEA will also continue to rationalise its branch network, redistribute resources, and promote innovative channels to enhance service to customers while reducing costs.

Looking ahead, BEA will exploit the new business opportunities arising from Hong Kong's emergence as a RMB business and international asset management centre. The Bank will strengthen synergies with BEA China, focussing on areas such as cross-border RMB trade settlement services. In addition, the Bank will continue to develop new revenue streams and enhance its ability to earn non-interest income.

## **RISK MANAGEMENT DIVISION**

Risk Management Division is headed by the Group Chief Risk Officer, who reports directly to the Chairman and Chief Executive.

The Risk Management Division is responsible for Group policy with regard to different types of risk such as credit risk, market risk and operational risk, etc. In this regard, the Division assesses regulatory requirements, in particular the requirements under the Supervisory Policy Manuals issued by the Hong Kong Monetary Authority, and carries out the following job mandates:-

- to formulate risk management policies and guidelines and to perform regular reviews in order to ensure that such policies and guidelines are kept up to date;
- to monitor risk exposure and compliance within the risk management framework via control mechanism such as independent risk assessment, independent review of regular reports, independent review of new products and co-ordination of risk related projects;
- to report monitoring results and significant risk related issues to the specialised risk
  management committees, namely, Credit Committee, Asset and Liability Management
  Committee and Operational Risk Management Committee, and / or Risk Management
  Committee and / or the Board, where appropriate, so as to assist the latter to discharge
  their major duty of overseeing risk management activities.

# FINANCIAL RISK MANAGEMENT

The Group has in place a risk management system to identify, measure, monitor, control and report the various types of risk that the Group faces and, where appropriate, to set strategy and allocate capital against those risks. The risk management policies covering credit risk, market risk, operational risk, liquidity risk, interest rate risk, strategic risk, legal risk and reputation risk of the Group are reviewed regularly by the Management and specialised risk management committees, and recommendations are made by the Risk Management Committee, which comprises the Group's Chairman and Chief Executive, Senior Advisors, Deputy Chief Executives and the Group Chief Risk Officer, for the approval of the Board of Directors. There is an independent centralised risk management unit, Risk Management Division responsible for monitoring the activities relating to these principal risks. The internal auditors also perform regular audits on business units to check compliance with policies and procedures.

(a) Credit Risk Management

Credit risk arises from the possibility that a customer or counterparty in a transaction may default. Such risk may arise from counterparty risks from loans and advances, issuer risks from the securities business and counterparty risks from trading activities.

The Board of Directors has delegated authority to the Credit Committee to oversee management of the Group's credit risk, independent of the business units. The Credit Committee reports to the Board of Directors via the Risk Management Committee, which deals with all risk management related issues of the Group. Credit risk control limits are set for different levels. The Board of Directors approves the core control limits and delegates approval of individual control limits to the Credit Committee. Risk, return and market situation are considered in the limits setting. Active limit monitoring is undertaken.

The Credit Committee is responsible for all credit risk related issues of the Group. The Group identifies and manages credit risk through defining target market segment, formulation of credit policies, credit approval process and monitoring of asset quality.

In evaluating the credit risk associated with an individual customer or counterparty, financial strength and repayment ability are always the primary considerations. Credit risk may be mitigated by obtaining collateral from the customer or counterparty.

The Group has established policies, procedures and rating systems to identify, measure, monitor, control and report credit risk. In this connection, guidelines for management of credit risk have been laid down in the Group's Credit Risk Management Manual. These guidelines stipulate delegated lending authorities, credit extension criteria, credit monitoring processes, internal rating structure, credit recovery and provisioning policy. They are reviewed and enhanced on an on-going basis to cater for market changes, statutory requirements and best practice in risk management processes. Credit Risk Management Department under Risk Management Division of the Group is responsible for monitoring activities relating to credit risk.

#### (b) Market risk management

Market risk arises from all market risk sensitive financial instruments, including debt securities, foreign exchange contracts, equity and derivative instruments, as well as from balance sheet or structural positions. The objective of market risk management is to reduce the Group's exposure to the volatility inherent in financial instruments.

The Board of Directors reviews and approves policies for the management of market risks. The Board has delegated the responsibility for ongoing market risk management to the Asset and Liability Management Committee. The Asset and Liability Management Committee reports to the Board of Directors via the Risk Management Committee.

The Asset and Liability Management Committee deals with all market risk and liquidity risk related issues of the Group. It is also responsible for deciding the future business strategy with respect to the interest rates trend review.

The use of derivatives for proprietary trading and the sale of derivatives to customers as risk management products is an integral part of the Group's business activities. These instruments are also used to manage the Group's own exposures to market risk, as part of its asset and liability management process. The principal derivative instruments used by the Group are interest rate, foreign exchange and equity related contracts, in the form of both over-the-counter derivatives and exchange traded derivatives. Most of the Group's derivative positions have been entered into to meet customer demand and to manage the risk of these and other trading positions.

In this connection, the key types of risk to manage are:

## (i) Currency risk

The Group's foreign currency positions arise from foreign exchange dealing, commercial banking operations and structural foreign currency exposures. All foreign currency positions are managed within limits approved by the Board.

Structural foreign currency positions, which arise mainly from foreign currency investments in the Group's branches, subsidiaries and associated companies, are excluded from value-at-risk ("VaR") measurements, as related gains or losses are taken to reserves. Such foreign currency positions are managed with the principal objective of ensuring that the Group's reserves are protected from exchange rate fluctuations. The Group seeks to match closely its foreign currency denominated assets with corresponding liabilities in the same currencies.

(ii) Interest rate risk

The Group's interest rate positions arise from treasury and commercial banking activities. Interest rate risk arises in both trading portfolios and non-trading portfolios. Interest rate risk primarily results from the timing differences in the repricing of interest-bearing assets, liabilities and commitments. It also relates to positions from non-interest bearing liabilities including shareholders' funds and current accounts, as well as from certain fixed rate loans and liabilities. Interest rate risk is managed daily by the Treasury Markets Division within the limits approved by the Board of Directors. The instruments used to manage interest rate risk include interest rate swaps and other derivatives.

## (iii) Equity risk

The Group's equity positions arise from equity investment and dynamic hedging of equity options in connection with the Bank's linked deposit business. Equity risk is managed daily by the Investment Department within the limits approved by the Board of Directors.

Market risk control limits have been set at varying levels according to the practical requirements of different units. The Board of Directors approves the core control limits and has delegated the power to set detailed control limits to the Asset and Liability Management Committee. Risk, return and market conditions are considered when setting limits. Active limit monitoring is carried out.

In this connection, the Asset and Liability Management Committee monitors the related market risk arising from risk-taking activities of the Group, to ensure that overall and individual market risks are within the Group's risk tolerance level. Risk exposures are monitored on a frequent basis to ensure that they are within established control limits.

The Group quantifies the market risk of the underlying trading portfolio by means of VaR. VaR is a statistical estimate that measures the potential losses in market value of a portfolio as a result of unfavourable movements in market rates and prices, if positions are held unchanged over a certain horizon time period.

The Group estimates VaR for the Group's trading portfolio by the Parametric Approach, where the VaR is derived from the underlying variances and covariances of the constituents of a portfolio. This methodology uses historical movements in market rates and prices, a 99% confidence level, a one-day holding period, a one-year historical observation period with higher weights being assigned to more recent observations, and takes into account correlations between different markets and rates.

Structural foreign exchange positions arising from net investments in branches and subsidiaries are not included in the VaR for the foreign exchange trading position.

The book value of listed shares, as well as the book value of private equity funds and unlisted equities (collectively the "Unlisted Securities"), are subject to limits and these are monitored by the management of the Group. The Unlisted Securities and listed non-trading equities are not included in the VaR for the equity trading position, and are managed through delegated limits. The limits are subject to regular review by the Asset & Liability Management Committee.

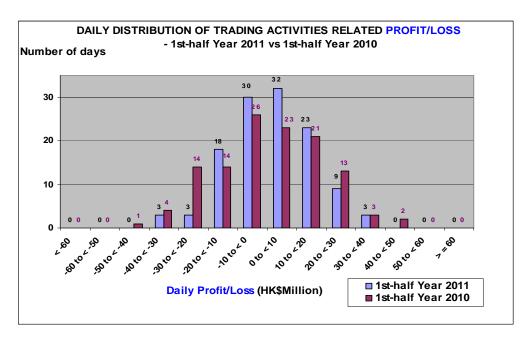
	Year 2011 1 <sup>st</sup> -half						
	At 30th June Maximum Minimum Mea						
	HK\$'Mn	HK\$'Mn	HK\$'Mn	HK\$'Mn			
VaR for total trading activities	35	45	28	35			
VaR for foreign exchange trading positions*	4	5	1	3			
VaR for interest rate trading positions	4	7	2	4			
VaR for equity trading positions	30	41	25	31			

#### Value-at-risk statistics

	Year 2010 1 <sup>st</sup> -half						
	At 30th Maximum Minimum						
	June	HK\$'Mn	HK\$'Mn	HK\$'Mn			
	HK\$'Mn						
VaR for total trading activities	46	52	34	43			
VaR for foreign exchange trading positions*	6	8	2	4			
VaR for interest rate trading positions	4	4	2	3			
VaR for equity trading positions	37	45	30	38			

\* Including all foreign exchange positions but excluding structural foreign exchange positions.

The average daily profit for all trading activities (including foreign exchange, interest rate and equity trading activities) in the first six months of 2011 was HK\$2.12 million (average daily profit of HK\$0.46 million in the first six months of 2010). The standard deviation of the daily profit/loss for the period was HK\$14.08 million (standard deviation of HK\$18.34 million for the same period in 2010). The frequency distribution of daily profit/loss is shown below:



# (c) Operational risk management

Operational risk is the risk of loss resulting from inadequate or failed internal processes, people and systems or from external events.

The objective of operational risk management is to identify, assess, monitor and report operational risk and to comply with the relevant regulatory requirements.

The Group has implemented a centralised operational risk management framework. In this connection, the Board of Directors reviews and approves the policies for operational risk management, and it has delegated the responsibility for ongoing operational risk management to the Operational Risk Management Committee. The Operational Risk Management Committee regularly reports on the status of operational risk management to the Board of Directors via the Risk Management Committee. Operational Risk Management Department under Risk Management Division of the Group is responsible for monitoring activities relating to operational risk.

Operational risk management tools adopted include operational risk incidents reporting, control self-assessment, key risk indicators, operation manuals, insurance policies, business continuity planning, etc.

## (d) Liquidity risk management

The purpose of liquidity risk management is to ensure sufficient cash flows to meet all financial commitments and to capitalise on opportunities for business expansion. This includes the Group's ability to meet deposit withdrawals either on demand or at contractual maturity, to repay borrowings as they mature, to comply with the statutory liquidity ratio, and to make new loans and investments as opportunities arise.

The management of the Bank's liquidity risk is governed by the Liquidity Risk Management Policy, endorsed by the Risk Management Committee and approved by the Board of Directors. The Asset and Liability Management Committee is delegated by the Board of Directors to oversee the Bank's liquidity risk management, set the strategy and policy for managing liquidity risk and the means for ensuring that such strategy and policy are implemented. Liquidity is managed daily by the Treasury Markets Division within the limits approved by the Board of Directors. Asset and Liability Management Department under Risk Management Division of the Group is responsible for monitoring the activities of the Treasury Markets Division in compliance with the Liquidity Risk Management Manual and Policy. The Internal Audit Department performs periodic reviews to make sure the liquidity risk management functions are carried out effectively.

The Group manages liquidity risk by holding sufficient liquid assets (e.g. cash, short term funds and securities) of appropriate quality to ensure that short term funding requirements are covered within prudent limits. Adequate standby facilities are maintained to provide strategic liquidity to meet unexpected and material cash outflows in the ordinary course of business.

The Group conducts stress testing regularly to analyse liquidity risk and has formulated a contingency plan that sets out a strategy for dealing with any liquidity problem and the procedures for making up cash flow deficits in emergency situations.

In addition to observing the statutory liquidity ratio, the Bank also monitors the loan-todeposit ratio and maturity mismatch between assets and liabilities to control the Bank's liquidity risk.

#### (e) Interest rate risk management

The management of the Bank's interest rate risk is governed by the Interest Rate Risk Management Policy endorsed by the Risk Management Committee and approved by the Board of Directors. The Asset and Liability Management Committee is delegated by the Board of Directors to oversee the Bank's interest rate risk management, set the strategy and policy for managing interest rate risk and the means for ensuring that such strategy and policy are implemented. Interest rate risk is managed daily by the Treasury Markets Division within the limits approved by the Board of Directors. Asset and Liability Management Department under the Risk Management Division of the Group is responsible for monitoring the activities of the Treasury Markets Division in compliance with the Interest Rate Risk Management Manual and Policy. The Internal Audit Department performs periodic reviews to make sure that the interest rate risk management functions are implemented effectively.

The Bank manages the interest rate risk on the banking book primarily by focusing on repricing mismatches. Gap analysis provides a static view of the maturity and repricing characteristics of the Bank's balance sheet positions. Repricing gap limits are set to control the Bank's interest rate risk.

Stress tests on the Bank's various types of interest rate risk are conducted regularly. The Asset and Liability Management Committee monitors the results of the stress tests and decides remedial action, if required.

Sensitivity analysis in relation to the impact of changes in interest rates on earnings and economic value is assessed through a hypothetical interest rate shock of 200 basis points across the yield curve on both sides of the balance sheet and is performed on a monthly basis. Sensitivity limits are set to control the Bank's interest rate risk exposure under both earnings and economic value perspectives. The results are reported to the Asset and Liability Management Committee and the Board of Directors on a regular basis.

#### (f) Strategic risk management

The objective of strategic risk management is to monitor the risk to earnings or capital arising from bad business decisions or from an improper implementation of good business decisions.

The Board of Directors reviews and approves the policy for the management of strategic risk. The Board has delegated responsibility for ongoing strategic risk management to the Asset and Liability Management Committee. The Asset and Liability Management Committee reports to the Board of Directors via the Risk Management Committee.

#### (g) Legal risk and reputation risk management

Legal risk is the risk arising from the potential that unenforceable contracts, lawsuits or adverse judgments may disrupt or otherwise negatively affect the operations or financial condition of the Group.

Reputation risk is the risk that the Group's reputation is damaged by one or more than one reputation event as reflected from negative publicity about the Group's business practices, conduct or financial condition. Such negative publicity, whether true or not, may impair public confidence in the Group, result in costly litigation, or lead to a decline in the Group's customer base, business or revenue.

The objective of managing the aforesaid risks is to identify, assess, monitor and report these risks and, in particular, to comply with the relevant regulatory requirements.

The Board of Directors reviews and approves policies for these risks, and it has delegated the responsibility for ongoing risk management to the Operational Risk Management Committee. The Operational Risk Management Committee reports to the Board of Directors via the Risk Management Committee.

## DEALING IN LISTED SECURITIES OF THE BANK

There was no purchase, sale or redemption by the Bank, or any of its subsidiaries, of listed securities of the Bank during the six months ended 30<sup>th</sup> June, 2011.

# COMPLIANCE WITH CODE ON CORPORATE GOVERNANCE PRACTICES

Being the largest independent local bank in Hong Kong, the Bank is committed to maintaining the highest corporate governance standards. The Board considers such commitment essential in balancing the interests of shareholders, customers and employees; and in upholding accountability and transparency.

BEA has complied with all the Code Provisions set out in Appendix 14, Code on Corporate Governance Practices of the Listing Rules, throughout the accounting period for the six months ended 30<sup>th</sup> June, 2011, except for Code Provision A.2.1 as explained below.

Code Provision A.2.1 stipulates that the roles of chairman and chief executive officer should be separate and should not be performed by the same individual.

Dr. the Hon. Sir David LI Kwok-po is the Chairman & Chief Executive of the Bank. The Board considers that this structure will not impair the balance of power and authority between the Board and the Management of the Bank. The balance of power and authority is ensured by the operations of the Board, which comprises experienced and highly qualified individuals. The Board meets at approximately quarterly intervals to discuss issues affecting operations of the Bank. There is a strong independent element in the composition of the Board. Of the 17 Board members, 9 are Independent Non-executive Directors. The Board believes that the current structure is conducive to strong and consistent leadership, enabling the Bank to make and implement decisions promptly and efficiently. The Board believes that Sir David's appointment to the posts of Chairman and Chief Executive is beneficial to the business prospects and management of the Bank.

## COMPLIANCE WITH MODEL CODE

The Bank has established its own code of securities transactions by the Directors and Chief Executive, i.e. *Policy on Insider Trading – Directors and Chief Executive* ("Bank's Policy") on terms no less exacting than the required standard set out in Appendix 10 – Model Code for Securities Transactions by Directors of Listed Issuers ("Model Code") of the Listing Rules.

The Bank has also established a *Policy on Insider Trading – Group Personnel* to be observed by the employees of the Bank or directors or employees of the Bank's subsidiaries, in respect of their dealings in the securities of the Bank.

After specific enquiries made, all Directors confirmed that they had complied with the required standard set out in the Model Code and the Bank's Policy at all the applicable times during the six months ended 30<sup>th</sup> June, 2011.

By order of the Board

David LI Kwok-po Chairman & Chief Executive

Hong Kong, 4<sup>th</sup> August, 2011

As at the date of this announcement, the Board of Directors of the Bank comprises Dr. the Hon. Sir David LI Kwok-po (Chairman & Chief Executive), Professor Arthur LI Kwok-cheung\* (Deputy Chairman), Dr. Allan WONG Chi-yun\*\* (Deputy Chairman), Mr. WONG Chung-hin\*\*, Dr. LEE Shau-kee\*\*, Mr. Aubrey LI Kwok-sing\*, Mr. Winston LO Yau-lai\*\*, Tan Sri Dr. KHOO Kay-peng\*, Dr. Thomas KWOK Ping-kwong\*\*, Mr. Richard LI Tzar-kai\*, Mr. Kenneth LO Chin-ming\*\*, Mr. Eric LI Fook-chuen\*, Mr. Stephen Charles LI Kwok-sze\*, Mr. William DOO Wai-hoi\*\*, Mr. KUOK Khoon-ean\*\*, Mr. Valiant CHEUNG Kin-piu\*\* and Dr. Isidro FAINÉ CASAS\*.

\* Non-executive Directors

\*\* Independent Non-executive Directors